

HOW'S THE MARKET?

1ST QUARTER 2017

UP
20%

HOME SALES ARE UP

From the time period of Q4 2015 through Q4 2016, the number of homes sold are up 20% in the Nine-County Chicagoland area.¹

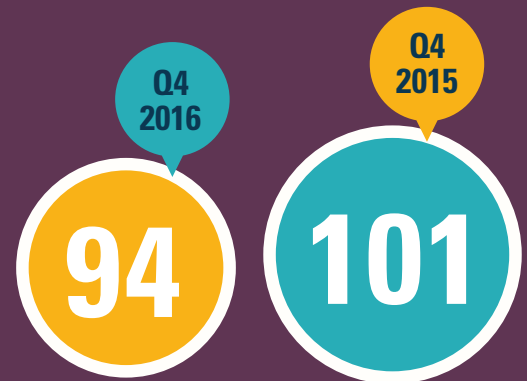
LEADING THE WAY

Berkshire Hathaway HomeServices KoenigRubloff Realty Group had the highest average sales price among major brokerages.²



INTEREST RATES REMAIN STEADY

Through the first four weeks of 2017, interest rates have remained steady and stable, not varying more than 0.11%.⁵



UP
27%

LUXURY HOME SALES THRIVE

Luxury Homes Sales, classified as homes sold over \$1 Million, are up a booming 27% from Q4 2015 through Q4 2016.⁴

PRICES ARE RISING

In the time period of Q4 2015 through Q4 2016, median prices for sold properties increased from \$188,000 to \$204,900 in the Chicagoland area.¹



HOMES ARE SELLING FASTER

When comparing Q4 2015 to Q4 2016, homes spent less time on the market, with an average 94 days in 2016 to 2015's 101 days.³

BERKSHIRE HATHAWAY | KoenigRubloff
HomeServices Realty Group

MRED MLS, Broker Metrics
¹Supply & Demand, # Units, +19.89, Q4 2015 – Q4 2016 ²Q4 Highest Average Sales Price (ASP) of any major brokerage with more than 5% market share. ³Average Days on Market, Q4 2016 vs Q4 2015 ⁴All property types, \$1 million+, Q4 2015 – Q4 2016 ⁵Freddie Mac, Weekly 30 year Fixed Mortgage Rates from January 1st, 2017- January 26th, 2017.