

Executive Summary

Rising mortgage rates are weighing on home sales. Year-over-year, single-family home and condo sales dropped 34.4% and 19.3%, respectively, and compared to August 2022, single-family home sales were down 11.5%, while condo sales dipped 2.4%. Pending sales activity was also muted compared to last year, with contract signings falling 43.7% for single-family homes and 30.7% for condos.

Median sales prices remained relatively flat over the last several months and saw a slight bump up compared to the same time last year. In September, the single-family home median was \$1,100,000, up 4.8%, while the condo median sales price was \$502,500, a 5.1% increase from a year ago.

New listing volume continued to fall, declining 26.2% for single-family homes and 18.6% for condos from a year ago. However, properties are spending more time on the market. The median days on market for single-family homes rose to 18 days, compared to 9 days in September 2021, and condos marked 14 days in September, compared to 11 days during the same period last year. Although active inventory increased, up 43.9% and 10.8% for single-family homes and condos, respectively, it is approximately 40% below its 2019 pre-pandemic level.

Fewer single-family homes and condos are closing above the asking price, with 36% of single-family homes sold above the original offer compared to 64% in September 2021 and 29% for condos compared to 40% during the same time last year.

Overview of third quarter stats

The third quarter of 2022 ended with sales well below the same period in 2021. Quarterly sales fell 27.9% for single-family homes and 22.4% for condos. Year-to-date, the shift in affordability has had a greater impact on the single-family home market, with sales down 15.8% from a year ago. The condo market is slightly trailing 2021 sales, with sales down 3.3% year-to-date.

The Q3 median sales price in most regions remained elevated from one year ago. However, the rise in median sales prices appears to have slowed or perhaps even reversed course in some areas. In the single-family home market, compared to Q2, the North Shore region saw a 15.1% decline, the Diamond Head region was down 12.8%, and the Leeward region dropped 10.5%. In the condo market, the Makakilo region saw the greatest decline in median sales price, down 7.8%, from Q2.

Compared to the same period one year ago, new listing volume in Q3 was down 20.1% for single-family homes and 14.0% for condos.



Oahu Monthly Housing Statistics

September 2022



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$1,100,000	+4.8%
Closed Sales	YoY %chg
278	-34.4%
Average Sales Price	YoY %chg
\$1,307,249	+1.4%

CONDOS

Median Sales Price	YoY %chg
\$502,500	+5.1%
Closed Sales	YoY %chg
496	-19.3%
Average Sales Price	YoY %chg
\$607,502	+8.9%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII

September 2022

Single-Family Homes					
Sep-22	Sep-21	YoY %chg	Aug-22	MoM %chg	
Closed Sales	278	424	-34.4%	314	-11.5%
Median Sales Price	\$1,100,000	\$1,050,000	4.8%	\$1,125,500	-2.3%
Average Sales Price	\$1,307,249	\$1,289,510	1.4%	\$1,341,958	-2.6%
Median Days on Market	18	9	100.0%	13	38.5%
Percent of Orig. List Price Received	99.2%	103.1%	-3.8%	100.0%	-0.8%
New Listings	304	412	-26.2%	381	-20.2%
Pending Sales*	224	398	-43.7%	312	-28.2%
Active Inventory*	629	437	43.9%	596	5.5%
Total Inventory in Escrow*	388	660	-41.2%	462	-16.0%
Months Supply of Active Inventory*	1.9	1.2	58.3%	1.7	11.8%

Condos					
Sep-22	Sep-21	YoY %chg	Aug-22	MoM %chg	
Closed Sales	496	615	-19.3%	508	-2.4%
Median Sales Price	\$502,500	\$478,000	5.1%	\$498,500	0.8%
Average Sales Price	\$607,502	\$558,002	8.9%	\$547,319	11.0%
Median Days on Market	14	11	27.3%	13	7.7%
Percent of Orig. List Price Received	100.0%	100.0%	0.0%	100.0%	0.0%
New Listings	601	738	-18.6%	608	-1.2%
Pending Sales*	436	629	-30.7%	475	-8.2%
Active Inventory*	1,141	1,030	10.8%	1,073	6.3%
Total Inventory in Escrow*	590	951	-38.0%	654	-9.8%
Months Supply of Active Inventory*	2.0	1.8	11.1%	1.8	11.1%

*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM % chg = month-over-month percent change comparing current month to the previous month.

Year-to-Date

Single-Family Homes					
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg	
Closed Sales	2,858	3,396	-15.8%	2,735	4.5%
Median Sales Price	\$1,110,500	\$975,000	13.9%	\$811,000	36.9%
Average Sales Price	\$1,396,002	\$1,229,051	13.6%	\$983,726	41.9%
Median Days on Market	11	9	22.2%	17	-35.3%
Percent of Orig. List Price Received	100.9%	102.0%	-1.1%	98.8%	2.1%
New Listings	3,430	3,838	-10.6%	3,421	0.3%
Pending Sales*	2,875	3,613	-20.4%	3,256	-11.7%

Condos					
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg	
Closed Sales	5,218	5,398	-3.3%	3,305	57.9%
Median Sales Price	\$510,000	\$467,500	9.1%	\$430,000	18.6%
Average Sales Price	\$607,815	\$550,293	10.5%	\$510,153	19.1%
Median Days on Market	12	12	0.0%	28	-57.1%
Percent of Orig. List Price Received	100.0%	100.0%	0.0%	97.9%	2.1%
New Listings	6,039	6,293	-4.0%	5,421	11.4%
Pending Sales*	5,068	5,758	-12.0%	3,677	37.8%

*see footnotes on pages 9-12 regarding methodology updates

1-yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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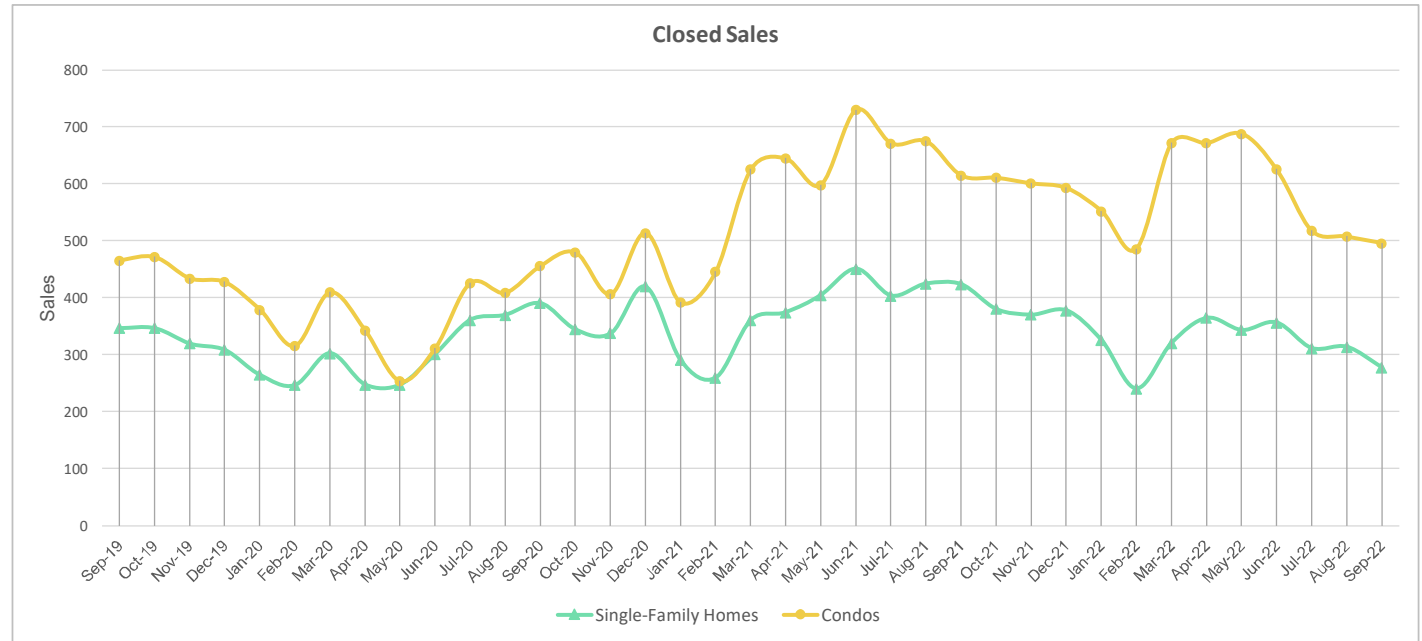
Closed Sales

September 2022

OAHU, HAWAII

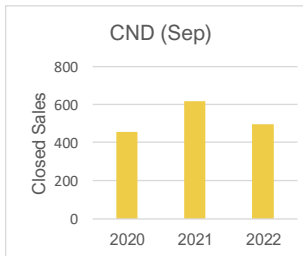
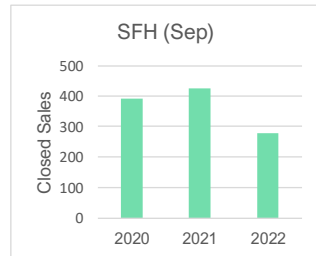
(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774



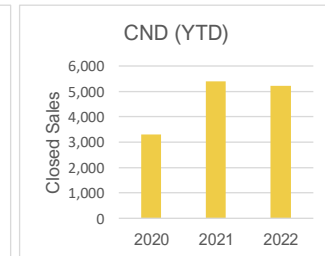
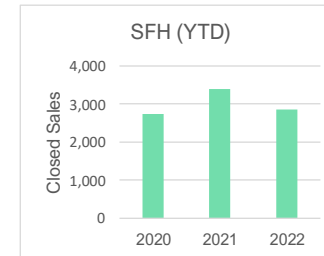
Monthly Closed Sales

September	SFH	YoY %chg	CND	YoY %chg
2020	391	12.7%	456	-2.1%
2021	424	8.4%	615	34.9%
2022	278	-34.4%	496	-19.3%



Year-to-Date Closed Sales

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	2,735	-1.4%	3,305	-18.9%
2021	3,396	24.2%	5,398	63.3%
2022	2,858	-15.8%	5,218	-3.3%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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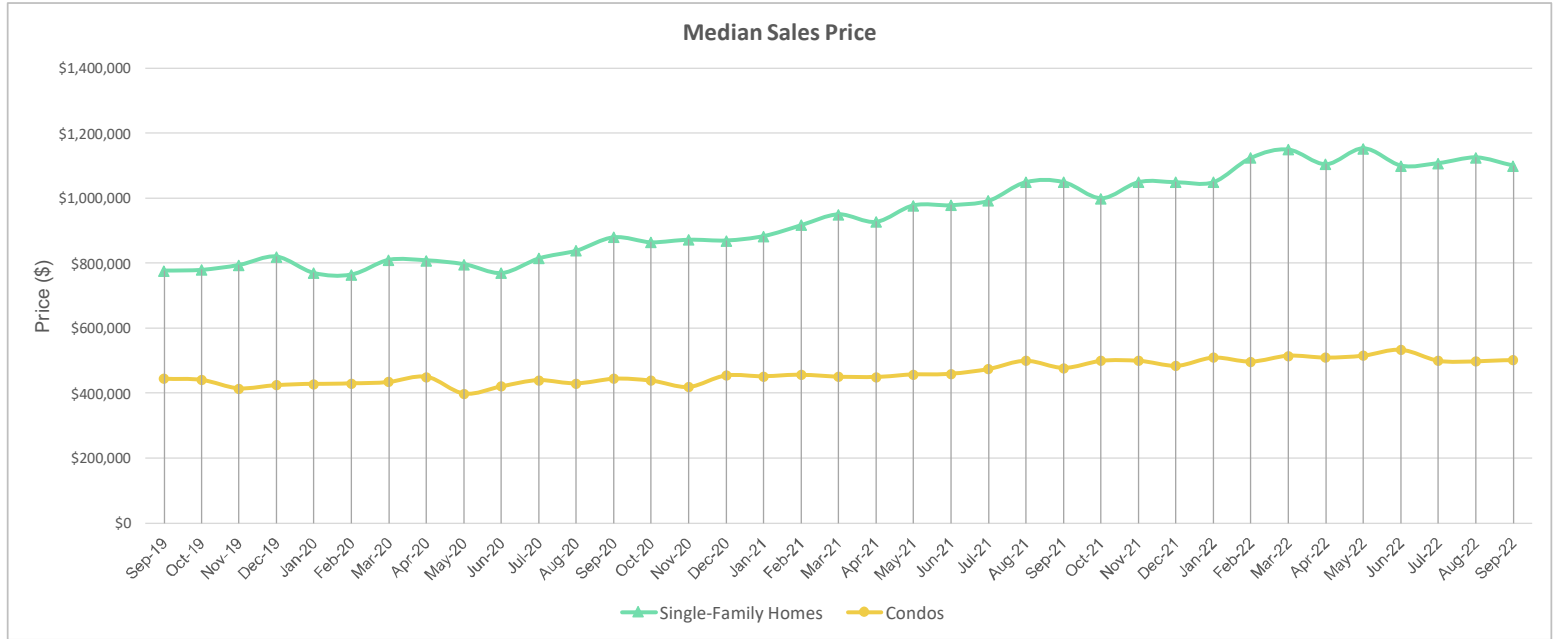
Median Sales Price

September 2022

OAHU, HAWAII

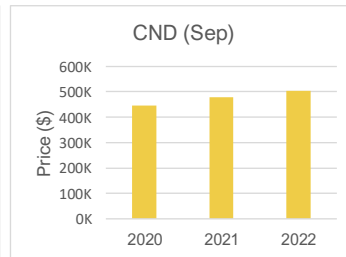
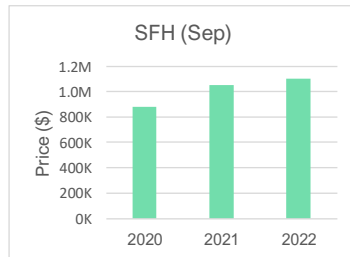
(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500



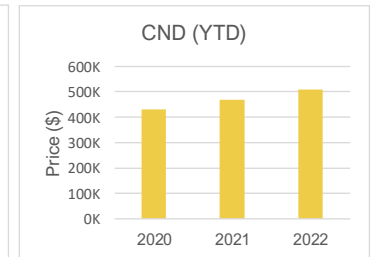
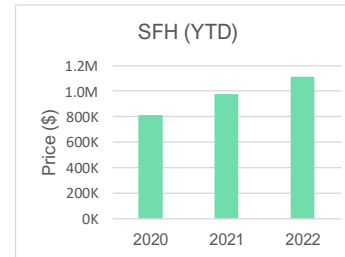
Monthly Median Sales Price

September	SFH	YoY %chg	CND	YoY %chg
2020	\$880,000	13.3%	\$445,000	0.0%
2021	\$1,050,000	19.3%	\$478,000	7.4%
2022	\$1,100,000	4.8%	\$502,500	5.1%



Year-to-Date Median Sales Price

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	\$811,000	3.3%	\$430,000	1.2%
2021	\$975,000	20.2%	\$467,500	8.7%
2022	\$1,110,500	13.9%	\$510,000	9.1%



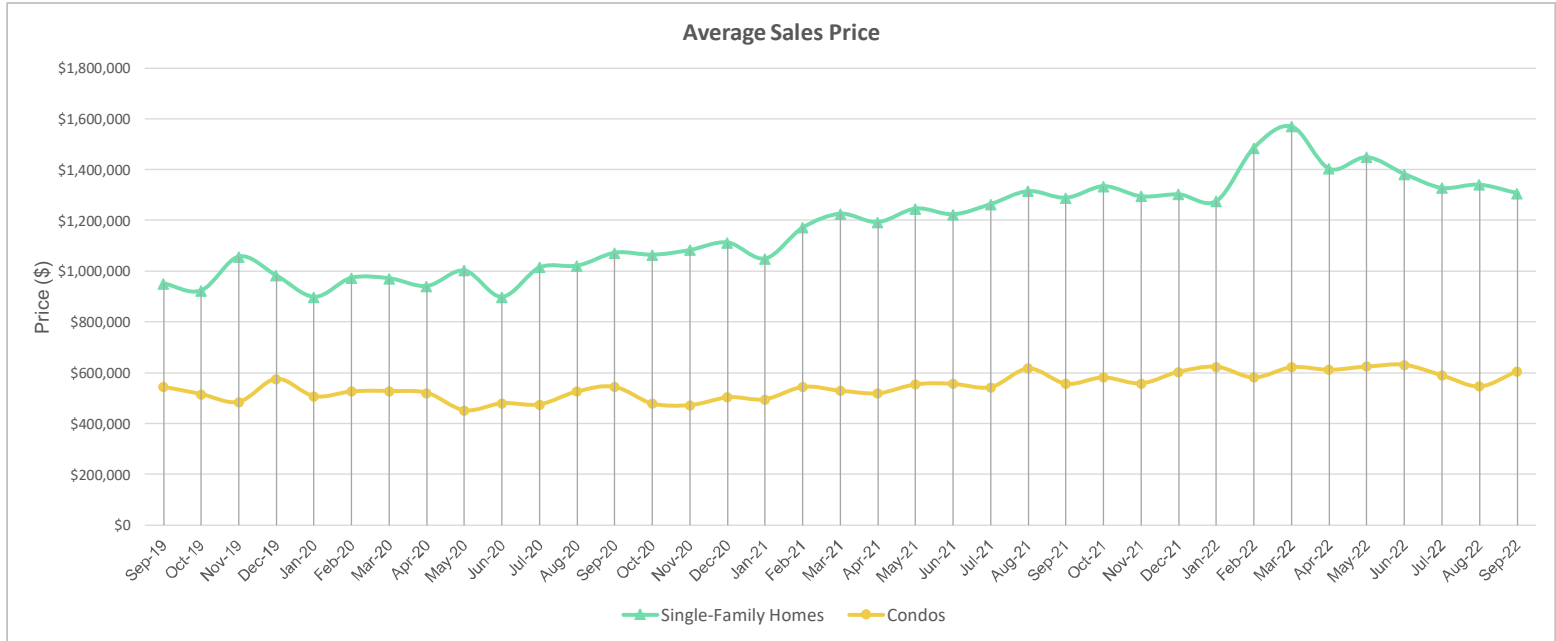
Average Sales Price

September 2022

OAHU, HAWAII

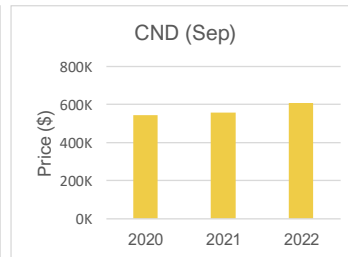
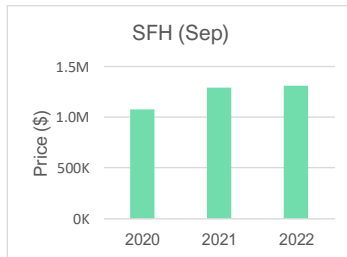
(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502



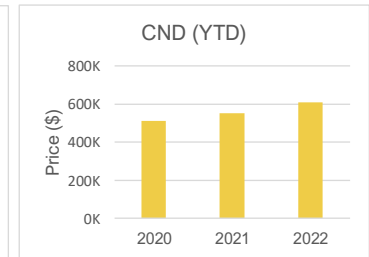
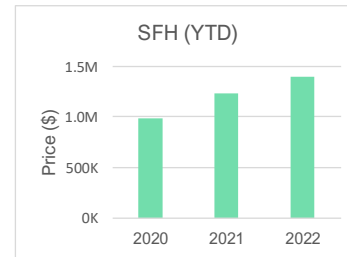
Monthly Average Sales Price

September	SFH	YoY %chg	CND	YoY %chg
2020	\$1,073,692	12.8%	\$545,367	0.0%
2021	\$1,289,510	20.1%	\$558,002	2.3%
2022	\$1,307,249	1.4%	\$607,502	8.9%



Year-to-Date Average Sales Price

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	\$983,726	4.4%	\$510,153	-1.3%
2021	\$1,229,051	24.9%	\$550,293	7.9%
2022	\$1,396,002	13.6%	\$607,815	10.5%



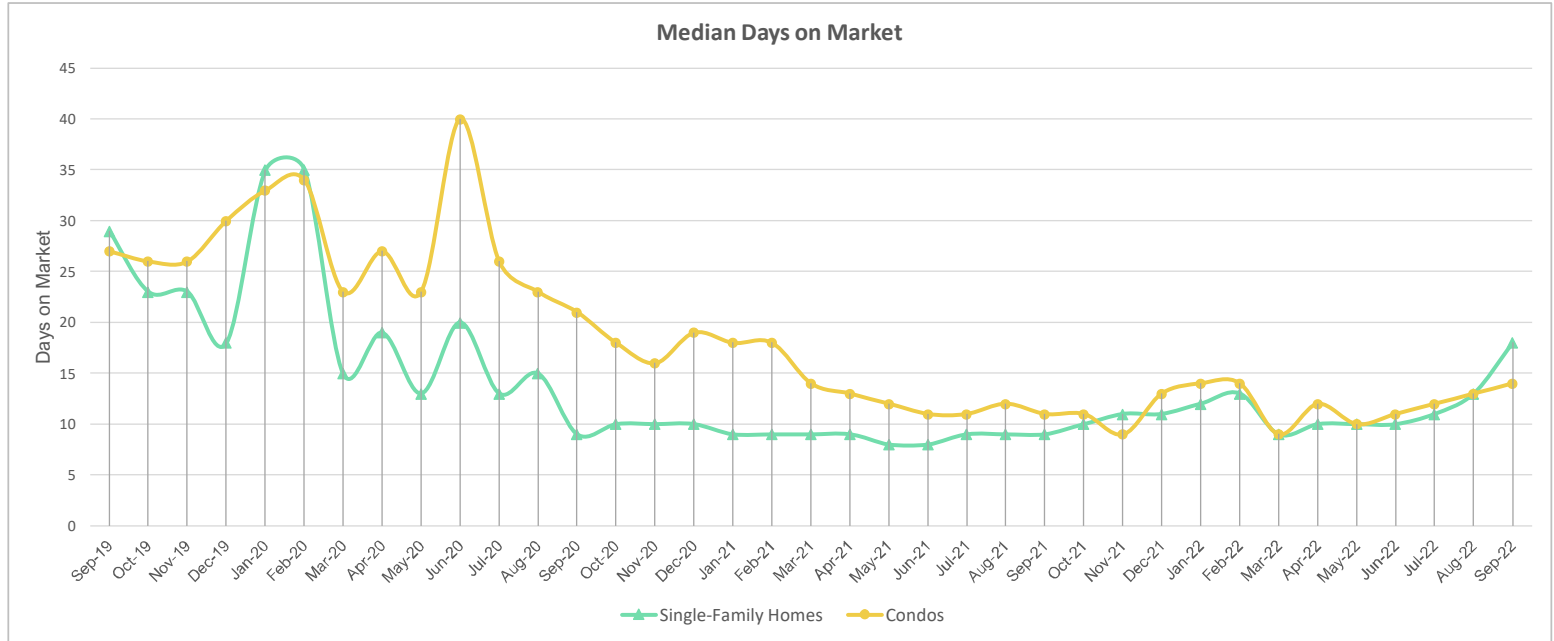
Median Days on Market

September 2022

OAHU, HAWAII

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11
Jul-22	11	12
Aug-22	13	13
Sep-22	18	14

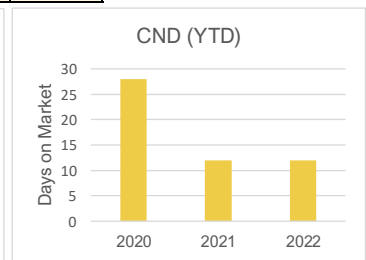
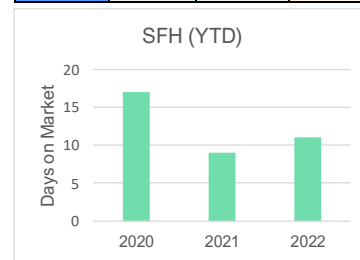
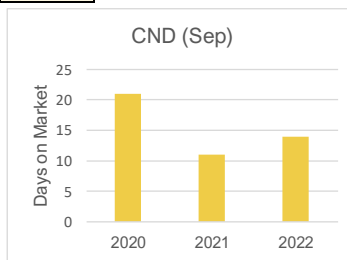
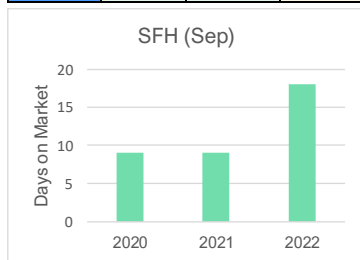


Monthly Median Days on Market

September	SFH	YoY %chg	CND	YoY %chg
2020	9	-69.0%	21	-22.2%
2021	9	0.0%	11	-47.6%
2022	18	100.0%	14	27.3%

Year-to-Date Median Days on Market

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	17	-26.1%	28	7.7%
2021	9	-47.1%	12	-57.1%
2022	11	22.2%	12	0.0%



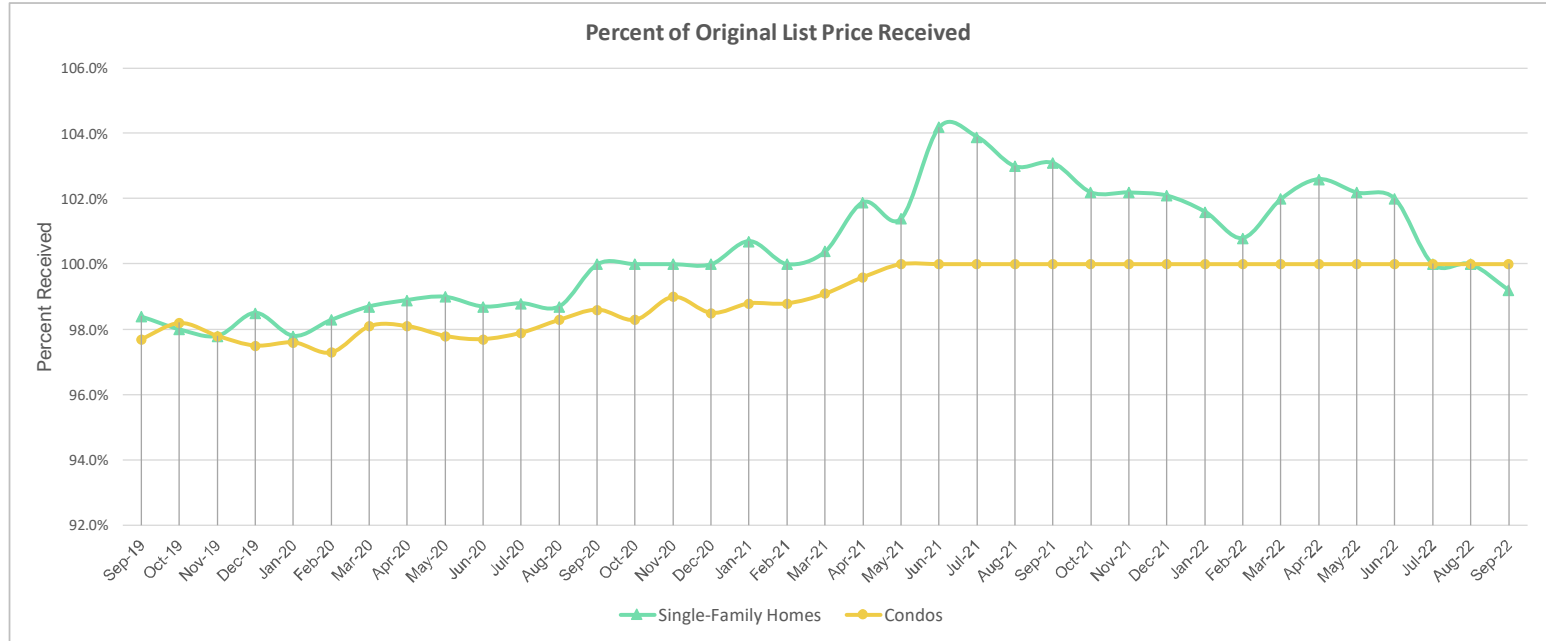
Percent of Original List Price Received

September 2022

OAHU, HAWAII

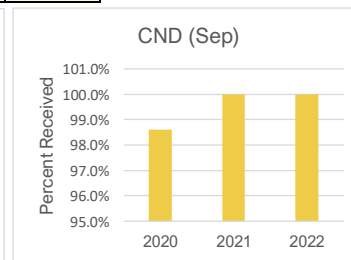
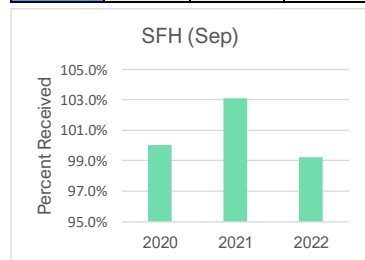
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%



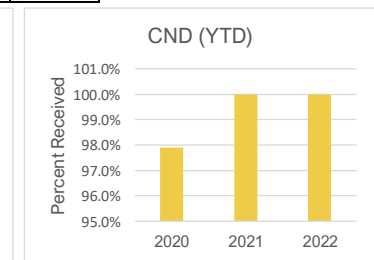
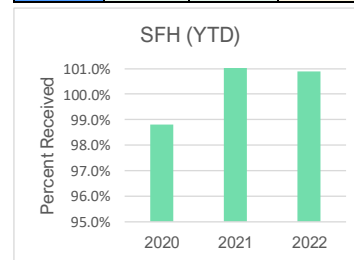
Monthly Percent of Original List Price Received

September	SFH	YoY %chg	CND	YoY %chg
2020	100.0%	1.6%	98.6%	0.9%
2021	103.1%	3.1%	100.0%	1.4%
2022	99.2%	-3.8%	100.0%	0.0%



Year-to-Date Percent of Original List Price Received

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	98.8%	0.7%	97.9%	0.0%
2021	102.0%	3.2%	100.0%	2.1%
2022	100.9%	-1.1%	100.0%	0.0%



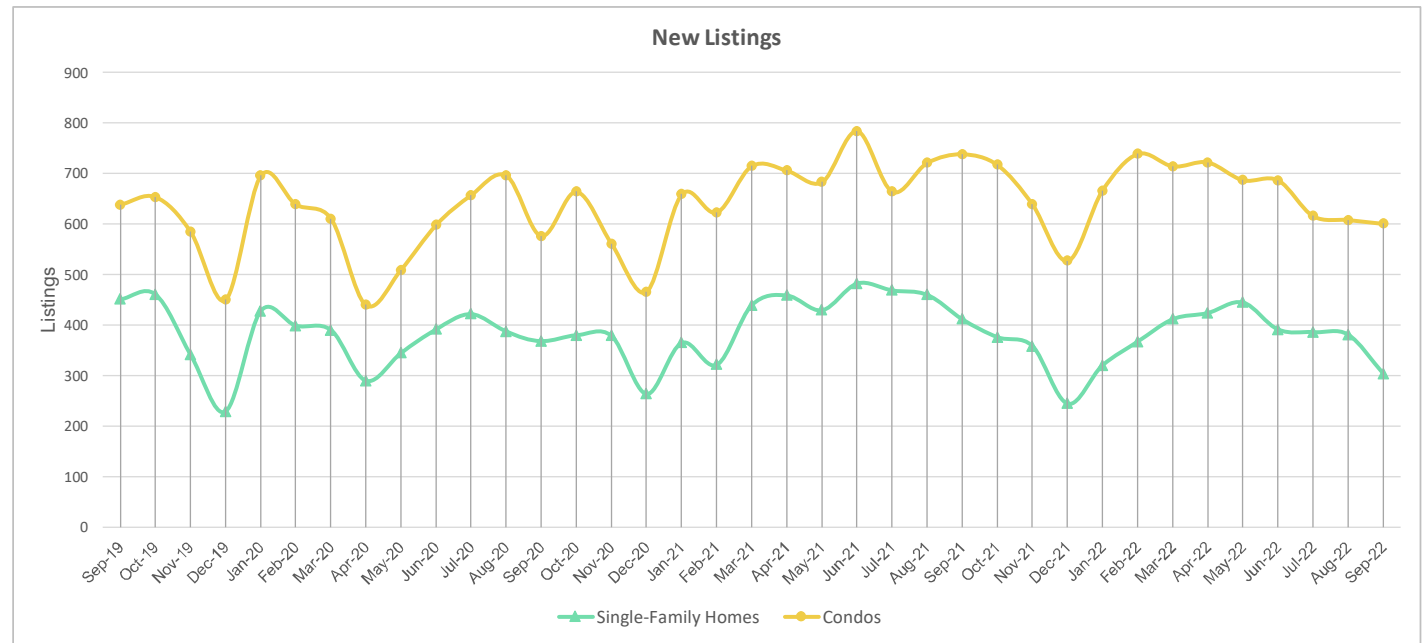
New Listings

September 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989
Sep-22	304	601	905

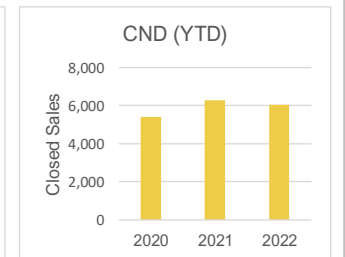
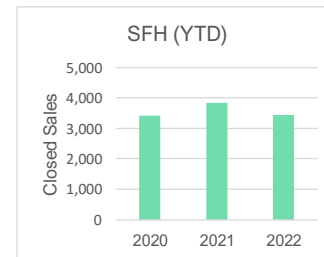
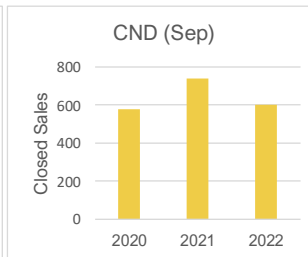
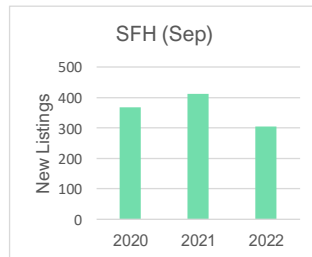


Monthly New Listings

September	SFH	YoY %chg	CND	YoY %chg
2020	368	-18.4%	576	-9.7%
2021	412	12.0%	738	28.1%
2022	304	-26.2%	601	-18.6%

Year-to-Date New Listings

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	3,421	-21.6%	5,421	-18.1%
2021	3,838	12.2%	6,293	16.1%
2022	3,430	-10.6%	6,039	-4.0%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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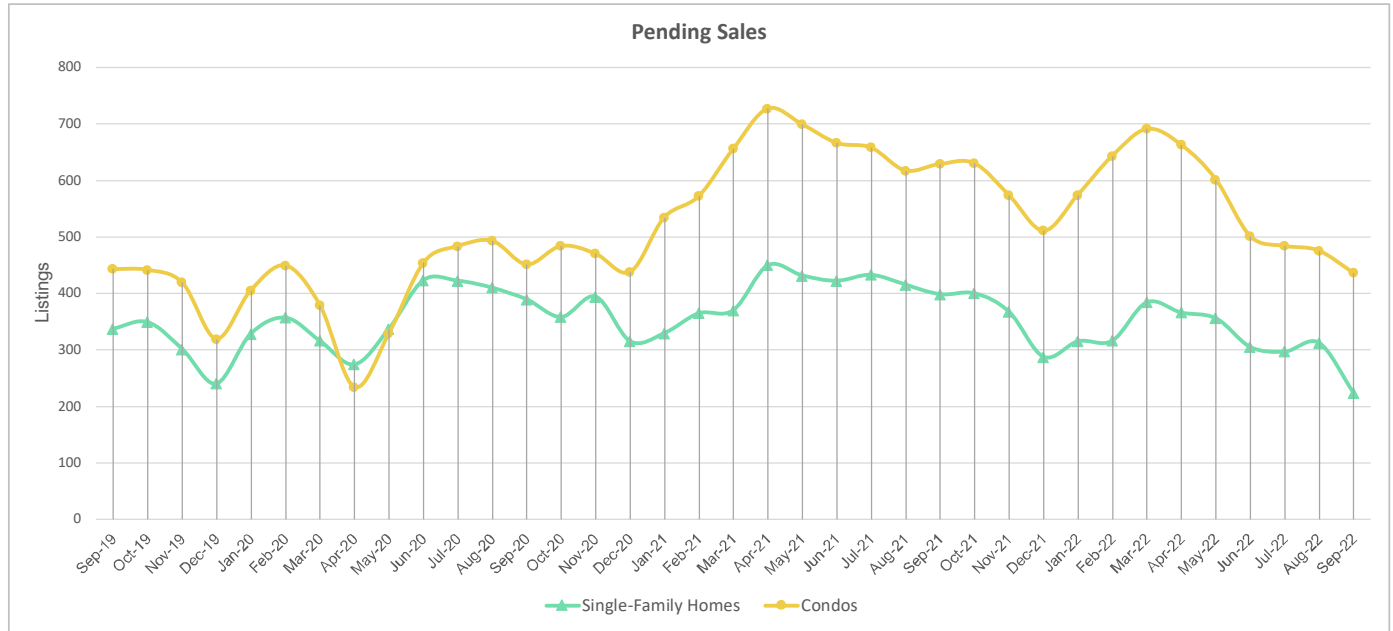
Pending Sales*

September 2022

OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781
Aug-22	312	475	787
Sep-22	224	436	660

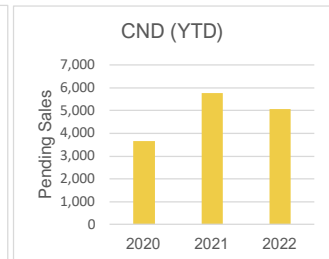
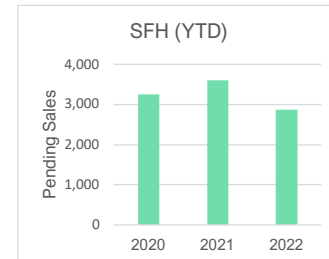
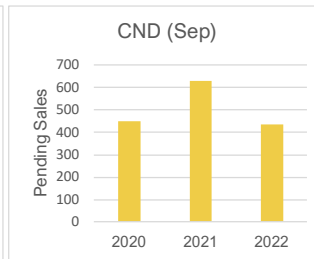
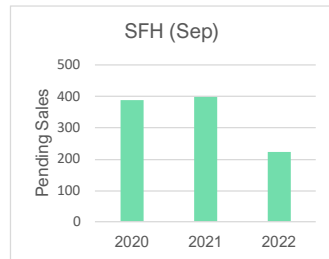


Monthly Pending Sales

September	SFH	YoY %chg	CND	YoY %chg
2020	389	15.4%	451	1.8%
2021	398	2.3%	629	39.5%
2022	224	-43.7%	436	-30.7%

Year-to-Date Pending Sales

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	3,256	1.9%	3,677	-16.3%
2021	3,613	11.0%	5,758	56.6%
2022	2,875	-20.4%	5,068	-12.0%



*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

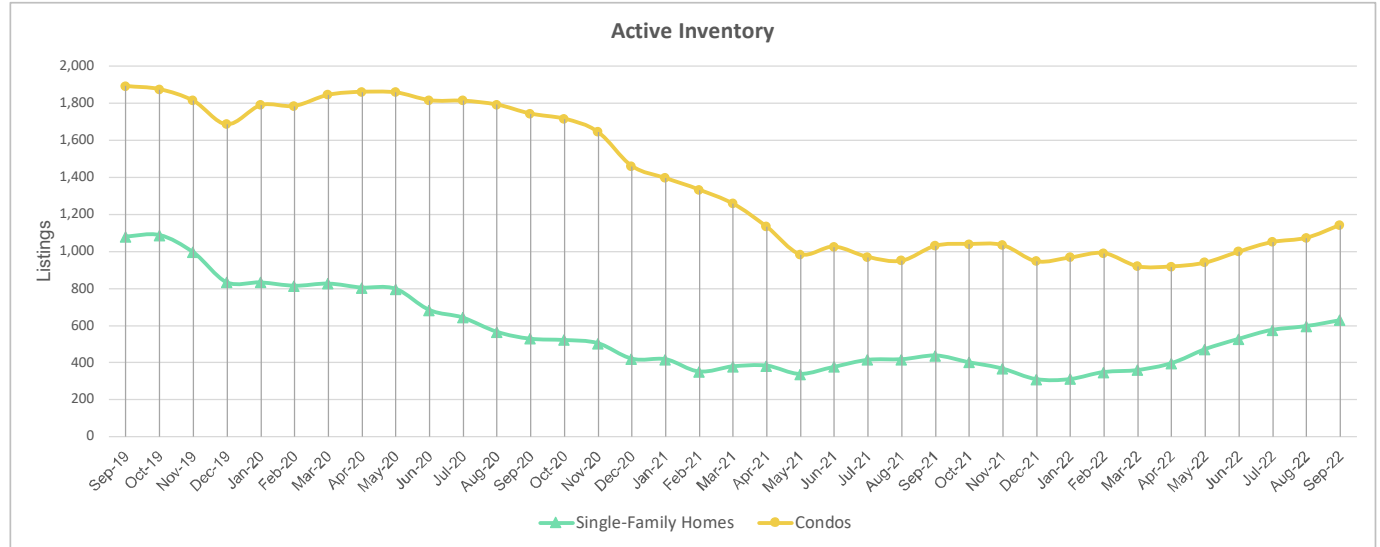
Active Inventory*

September 2022

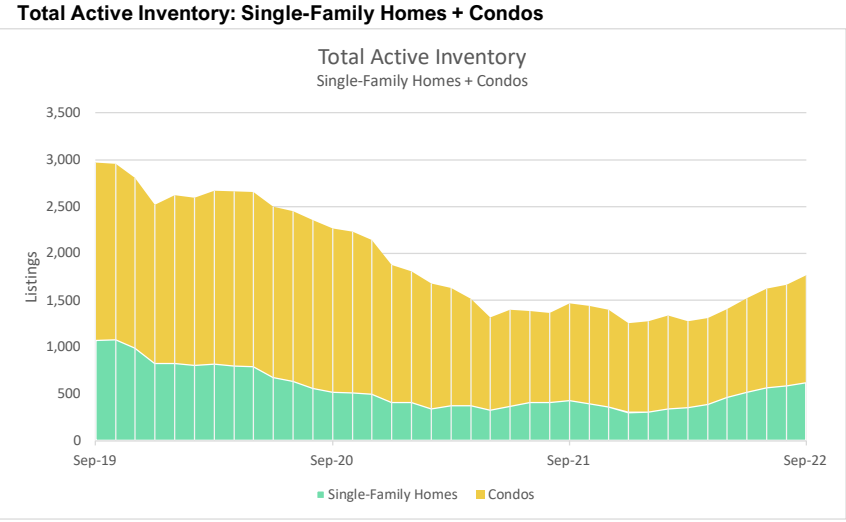
OAHU, HAWAII

(The number of properties in Active (A) status at the end of the given month)

Mo/Yr	Single-Family Homes	Condos	Total
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626
Aug-22	596	1,073	1,669
Sep-22	629	1,141	1,770



Month	SFH	YoY %chg	CND	YoY %chg
September 2020	529	-51.0%	1,742	-7.9%
September 2021	437	-17.4%	1,030	-40.9%
September 2022	629	43.9%	1,141	10.8%



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

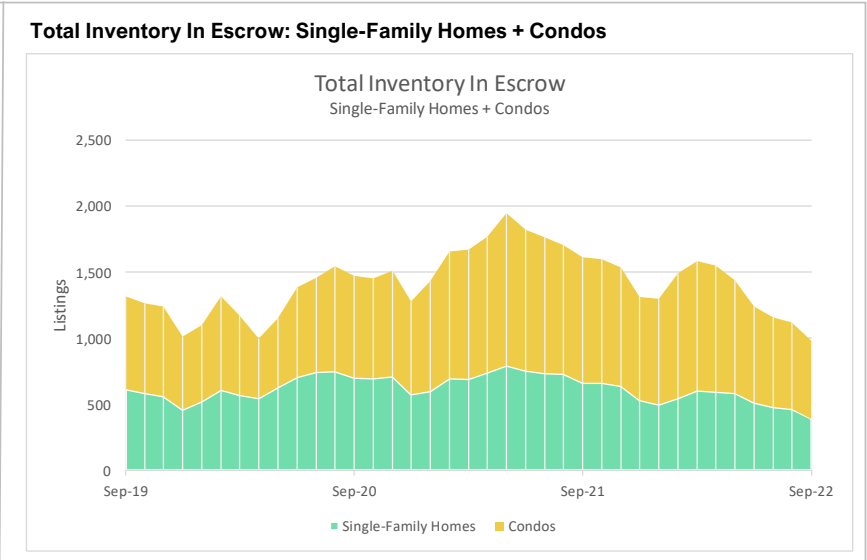
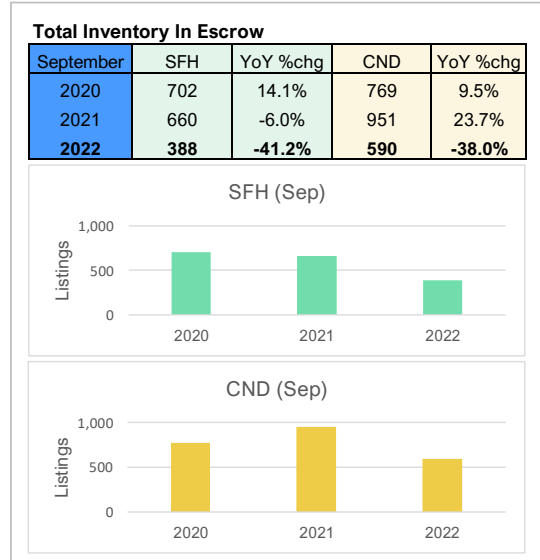
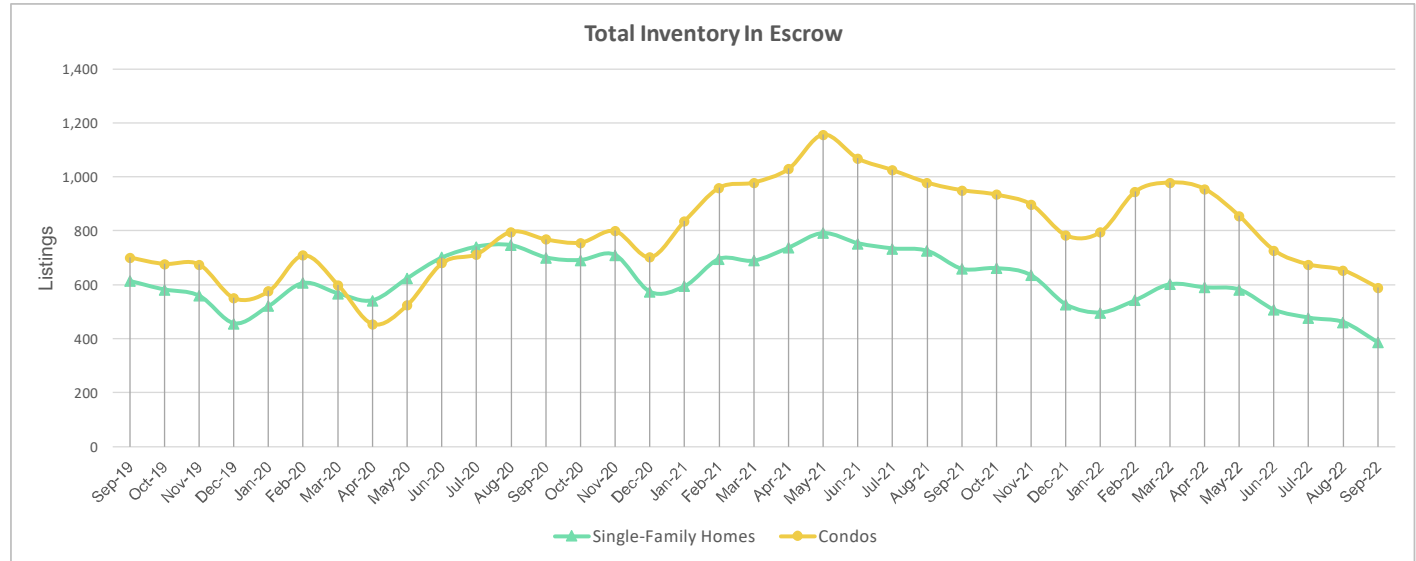
Total Inventory In Escrow*

September 2022

OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

Mo/Yr	Single-Family Homes	Condos	Total
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978



*New indicator added to reports as of 2021, including applicable historical data.

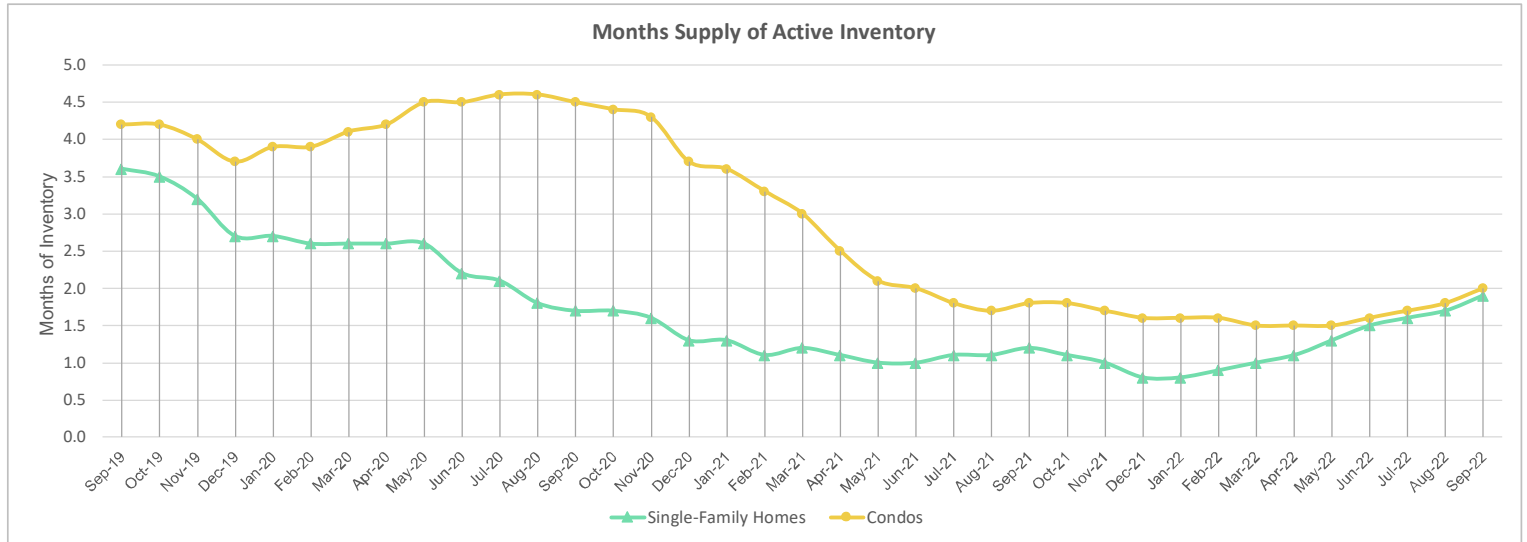
Months Supply of Active Inventory*

September 2022

OAHU, HAWAII

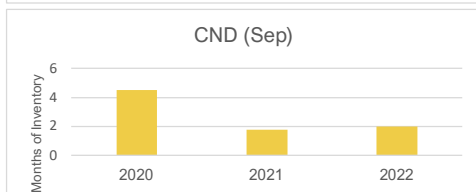
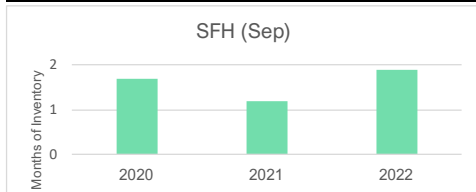
(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
Jul-22	1.6	1.7
Aug-22	1.7	1.8
Sep-22	1.9	2.0

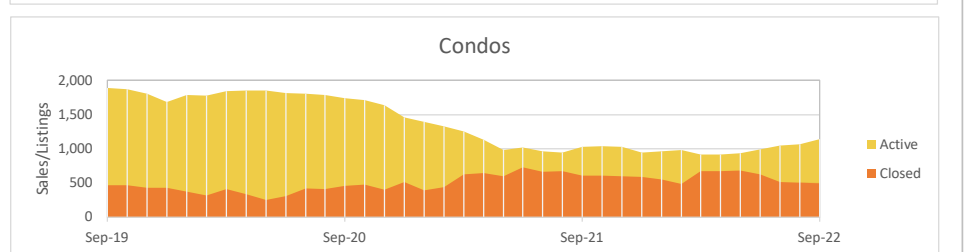
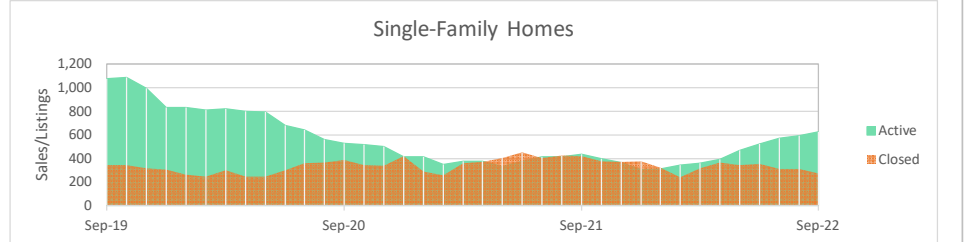


Months Supply of Active Inventory

September	SFH	YoY %chg	CND	YoY %chg
2020	1.7	-52.8%	4.5	7.1%
2021	1.2	-29.4%	1.8	-60.0%
2022	1.9	58.3%	2.0	11.1%



Active Inventory vs. Closed Sales



*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Housing Supply Overview

September 2022

OAHU, HAWAII

(A year-over-year overview of the availability and sales of properties in a given month, by price range)

	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory					
	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg			
Single-Family Homes																											
\$449,999 and below	2	4	-50.0%	5	28	-82.1%	105.0%	92.3%	13.8%	1	4	-75.0%	0	6	-100.0%	3	3	0.0%	6	15	-60.0%	1.0	0.4	150.0%			
\$450,000 - \$599,999	6	8	-25.0%	11	11	0.0%	100.0%	105.4%	-5.1%	5	9	-44.4%	3	10	-70.0%	7	10	-30.0%	12	28	-57.1%	1.0	0.6	66.7%			
\$600,000 - \$699,999	12	29	-58.6%	34	10	240.0%	96.8%	100.0%	-3.2%	11	22	-50.0%	10	26	-61.5%	25	13	92.3%	19	50	-62.0%	2.3	0.4	475.0%			
\$700,000 - \$799,999	23	44	-47.7%	26	8	225.0%	100.0%	105.7%	-5.4%	18	36	-50.0%	19	39	-51.3%	39	26	50.0%	43	69	-37.7%	1.5	0.5	200.0%			
\$800,000 - \$899,999	36	57	-36.8%	21	8	162.5%	98.0%	103.7%	-5.5%	35	60	-41.7%	35	51	-31.4%	70	35	100.0%	59	95	-37.9%	1.7	0.6	183.3%			
\$900,000 - \$999,999	29	41	-29.3%	10	11	-9.1%	100.0%	104.1%	-3.9%	40	63	-36.5%	23	75	-69.3%	63	43	46.5%	48	107	-55.1%	1.3	1.0	30.0%			
\$1,000,000 - \$1,499,999	107	146	-26.7%	19	10	90.0%	98.1%	104.7%	-6.3%	110	119	-7.6%	88	106	-17.0%	166	104	59.6%	126	164	-23.2%	1.4	1.0	40.0%			
\$1,500,000 - 1,999,999	37	56	-33.9%	11	9	22.2%	100.0%	103.5%	-3.4%	41	44	-6.8%	22	45	-51.1%	85	61	39.3%	35	63	-44.4%	2.1	1.8	16.7%			
\$2,000,000 - \$2,999,999	18	21	-14.3%	16	8	100.0%	95.4%	100.0%	-4.6%	23	32	-28.1%	15	22	-31.8%	69	51	35.3%	25	38	-34.2%	3.1	2.3	34.8%			
\$3,000,000 and above	8	18	-55.6%	78	82	-4.9%	94.4%	92.5%	2.1%	20	23	-13.0%	9	18	-50.0%	102	91	12.1%	15	31	-51.6%	6.4	7.6	-15.8%			
All Single-Family Homes	278	424	-34.4%	18	9	100.0%	99.2%	103.1%	-3.8%	304	412	-26.2%	224	398	-43.7%	629	437	43.9%	388	660	-41.2%	1.9	1.2	58.3%			

	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory					
	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg	Sep-22	Sep-21	%chg			
Condos																											
\$149,999 and below	7	22	-68.2%	13	46	-71.7%	96.7%	98.3%	-1.6%	17	12	41.7%	10	13	-23.1%	23	45	-48.9%	20	26	-23.1%	1.4	2.0	-30.0%			
\$150,000 - \$299,999	69	98	-29.6%	22	20	10.0%	98.7%	98.2%	0.5%	64	111	-42.3%	52	89	-41.6%	161	182	-11.5%	73	147	-50.3%	2.2	2.0	10.0%			
\$300,000 - \$399,999	79	93	-15.1%	13	12	8.3%	100.0%	100.0%	0.0%	91	103	-11.7%	77	105	-26.7%	120	156	-23.1%	102	167	-38.9%	1.3	1.6	-18.8%			
\$400,000 - \$499,999	90	118	-23.7%	12	9	33.3%	100.0%	100.2%	-0.2%	101	150	-32.7%	72	120	-40.0%	143	142	0.7%	96	169	-43.2%	1.4	1.3	7.7%			
\$500,000 - \$599,999	77	92	-16.3%	11	10	10.0%	100.0%	100.0%	0.0%	101	107	-5.6%	60	106	-43.4%	129	84	53.6%	68	141	-51.8%	1.5	1.0	50.0%			
\$600,000 - \$699,999	48	63	-23.8%	15	9	66.7%	98.4%	101.5%	-3.1%	68	86	-20.9%	49	76	-35.5%	121	68	77.9%	62	116	-46.6%	1.9	1.1	72.7%			
\$700,000 - \$999,999	86	94	-8.5%	14	10	40.0%	99.8%	100.2%	-0.4%	92	100	-8.0%	73	81	-9.9%	210	138	52.2%	108	121	-10.7%	2.1	2.1	0.0%			
\$1,000,000 - \$1,499,999	24	25	-4.0%	30	27	11.1%	98.0%	98.8%	-0.8%	38	31	22.6%	23	26	-11.5%	107	68	57.4%	31	44	-29.5%	3.5	3.2	9.4%			
\$1,500,000 - \$1,999,999	7	3	133.3%	74	6	1133.3%	92.1%	103.9%	-11.4%	11	13	-15.4%	8	4	100.0%	60	43	39.5%	12	9	33.3%	6.7	7.2	-6.9%			
\$2,000,000 and above	9	7	28.6%	18	11	63.6%	97.3%	96.7%	0.6%	18	25	-28.0%	12	9	33.3%	67	104	-35.6%	18	11	63.6%	7.4	14.9	-50.3%			
All Condos	496	615	-19.3%	14	11	27.3%	100.0%	100.0%	0.0%	601	738	-18.6%	436	629	-30.7%	1,141	1,030	10.8%	590	951	-38.0%	2.0	1.8	11.1%			

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales by Price Range: Single-Family Homes

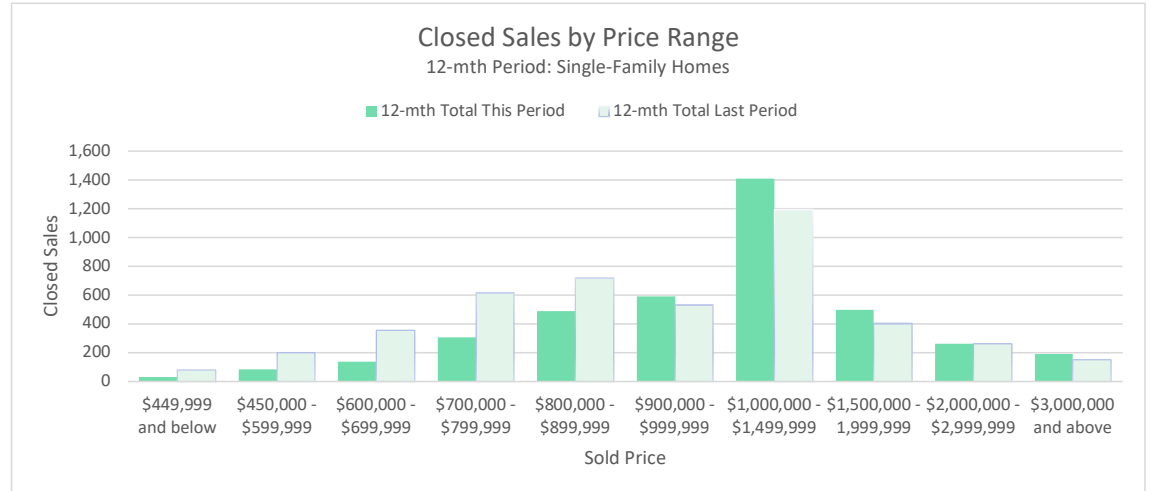
September 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)

Single-Family Homes	Sep-22	Sep-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	2	4	-50.0%	31	78	-60.3%
\$450,000 - \$599,999	6	8	-25.0%	84	196	-57.1%
\$600,000 - \$699,999	12	29	-58.6%	134	352	-61.9%
\$700,000 - \$799,999	23	44	-47.7%	306	616	-50.3%
\$800,000 - \$899,999	36	57	-36.8%	487	717	-32.1%
\$900,000 - \$999,999	29	41	-29.3%	590	534	10.5%
\$1,000,000 - \$1,499,999	107	146	-26.7%	1,410	1,197	17.8%
\$1,500,000 - 1,999,999	37	56	-33.9%	495	402	23.1%
\$2,000,000 - \$2,999,999	18	21	-14.3%	261	260	0.4%
\$3,000,000 and above	8	18	-55.6%	190	147	29.3%
All Single-Family Homes	278	424	-34.4%	3,988	4,499	-11.4%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Closed Sales by Price Range: Condos

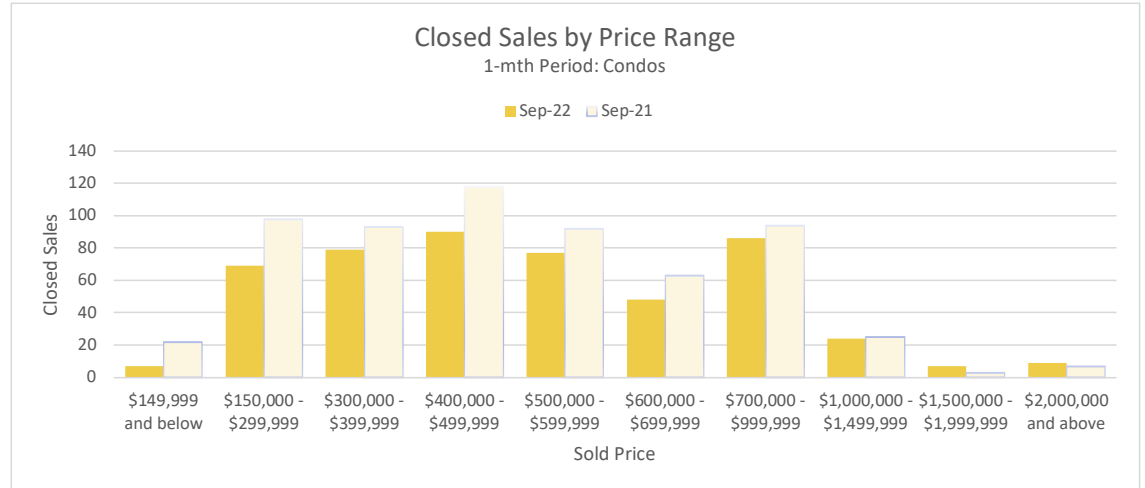
September 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)

Condos	Sep-22	Sep-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	7	22	-68.2%	194	259	-25.1%
\$150,000 - \$299,999	69	98	-29.6%	893	1,076	-17.0%
\$300,000 - \$399,999	79	93	-15.1%	1,064	1,192	-10.7%
\$400,000 - \$499,999	90	118	-23.7%	1,244	1,292	-3.7%
\$500,000 - \$599,999	77	92	-16.3%	1,061	1,041	1.9%
\$600,000 - \$699,999	48	63	-23.8%	768	742	3.5%
\$700,000 - \$999,999	86	94	-8.5%	1,215	795	52.8%
\$1,000,000 - \$1,499,999	24	25	-4.0%	366	248	47.6%
\$1,500,000 - \$1,999,999	7	3	133.3%	108	68	58.8%
\$2,000,000 and above	9	7	28.6%	110	86	27.9%
All Condos	496	615	-19.3%	7,023	6,799	3.3%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



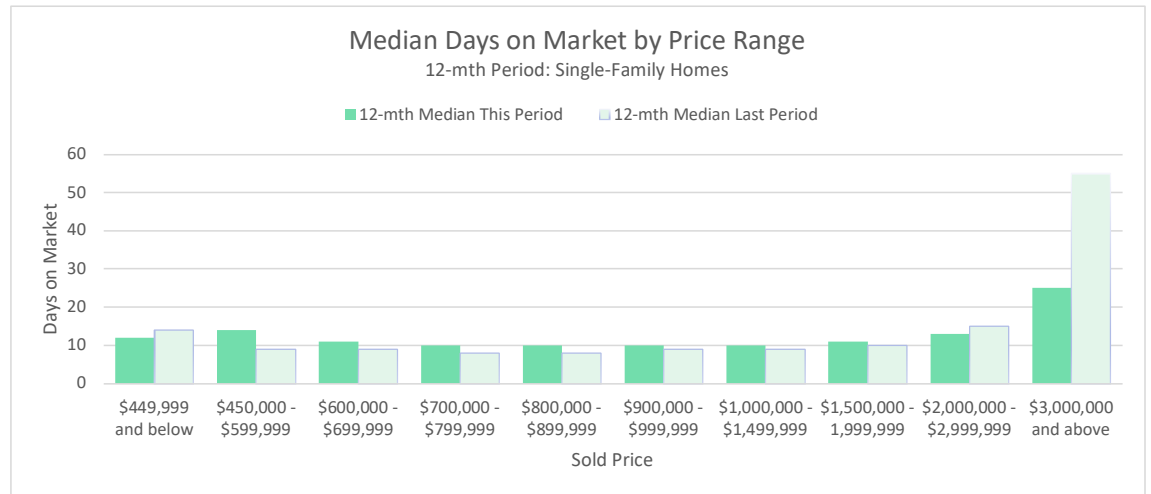
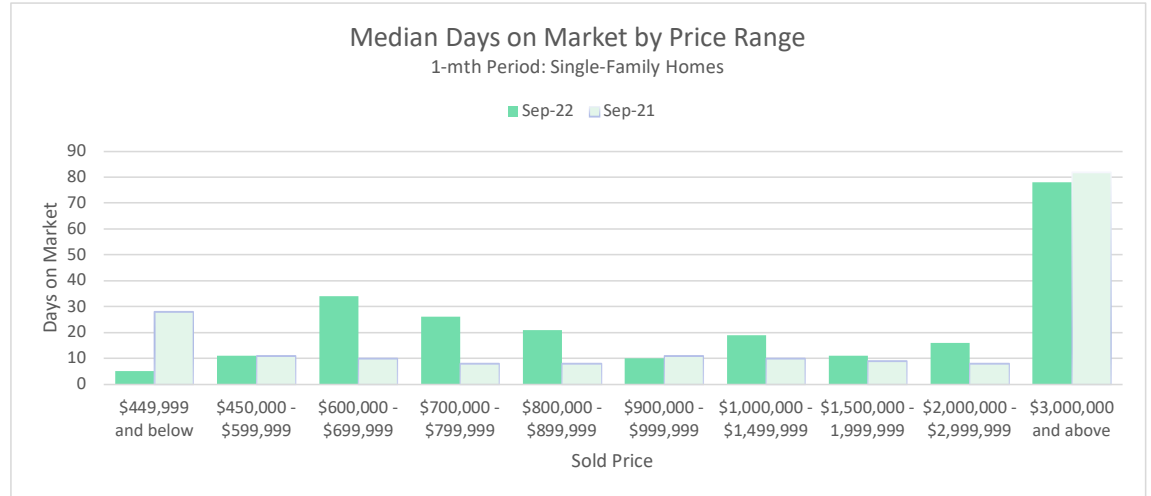
Median Days on Market by Price Range: Single-Family Homes

September 2022

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Single-Family Homes	Sep-22	Sep-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	5	28	-82.1%	12	14	-14.3%
\$450,000 - \$599,999	11	11	0.0%	14	9	55.6%
\$600,000 - \$699,999	34	10	240.0%	11	9	22.2%
\$700,000 - \$799,999	26	8	225.0%	10	8	25.0%
\$800,000 - \$899,999	21	8	162.5%	10	8	25.0%
\$900,000 - \$999,999	10	11	-9.1%	10	9	11.1%
\$1,000,000 - \$1,499,999	19	10	90.0%	10	9	11.1%
\$1,500,000 - 1,999,999	11	9	22.2%	11	10	10.0%
\$2,000,000 - \$2,999,999	16	8	100.0%	13	15	-13.3%
\$3,000,000 and above	78	82	-4.9%	25	55	-54.5%
All Single-Family Homes	18	9	100.0%	11	9	22.2%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

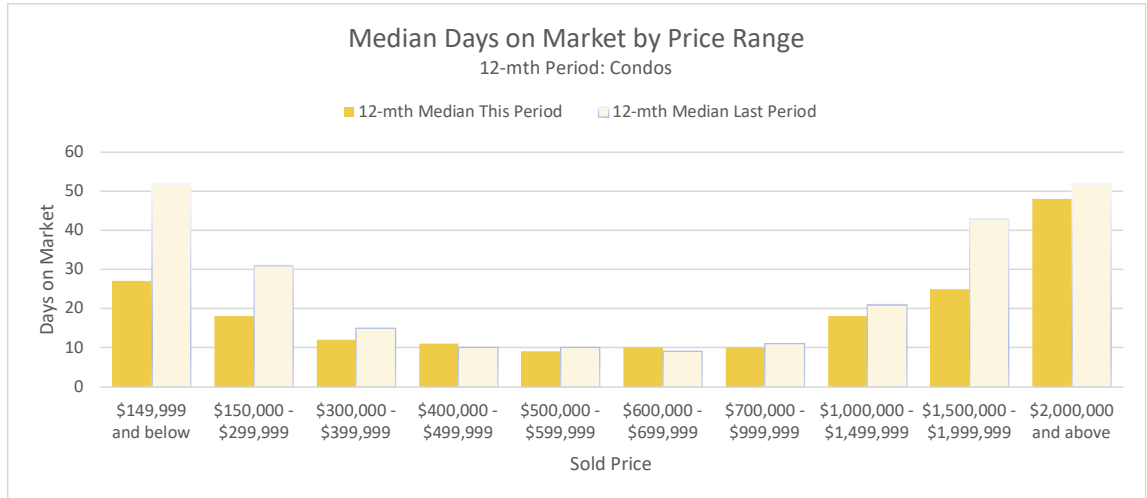
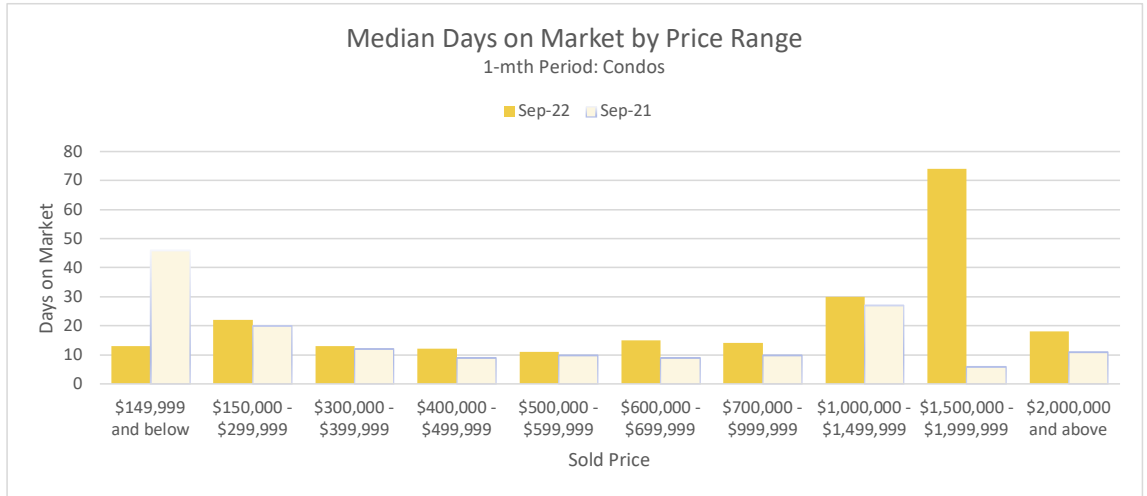
Median Days on Market by Price Range: Condos

September 2022

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Condos	Sep-22	Sep-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	13	46	-71.7%	27	52	-48.1%
\$150,000 - \$299,999	22	20	10.0%	18	31	-41.9%
\$300,000 - \$399,999	13	12	8.3%	12	15	-20.0%
\$400,000 - \$499,999	12	9	33.3%	11	10	10.0%
\$500,000 - \$599,999	11	10	10.0%	9	10	-10.0%
\$600,000 - \$699,999	15	9	66.7%	10	9	11.1%
\$700,000 - \$999,999	14	10	40.0%	10	11	-9.1%
\$1,000,000 - \$1,499,999	30	27	11.1%	18	21	-14.3%
\$1,500,000 - \$1,999,999	74	6	1133.3%	25	43	-41.9%
\$2,000,000 and above	18	11	63.6%	48	52	-7.7%
All Condos	14	11	27.3%	11	13	-15.4%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

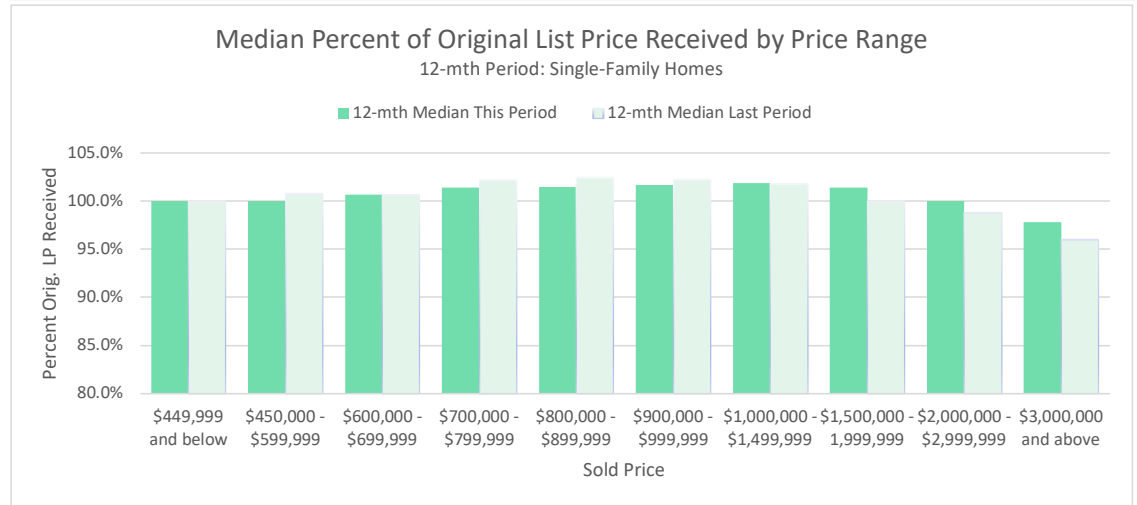
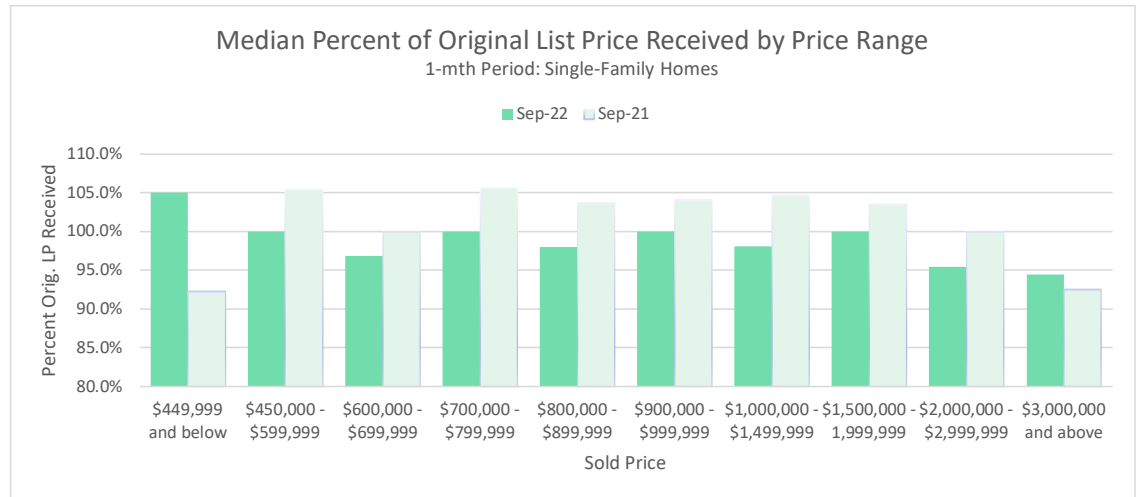
Median Percent of Original List Price Received by Price Range: Single-Family Homes

September 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Single-Family Homes	Sep-22	Sep-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	105.0%	92.3%	13.8%	100.0%	100.0%	0.0%
\$450,000 - \$599,999	100.0%	105.4%	-5.1%	100.0%	100.8%	-0.8%
\$600,000 - \$699,999	96.8%	100.0%	-3.2%	100.7%	100.7%	0.0%
\$700,000 - \$799,999	100.0%	105.7%	-5.4%	101.4%	102.2%	-0.8%
\$800,000 - \$899,999	98.0%	103.7%	-5.5%	101.5%	102.5%	-1.0%
\$900,000 - \$999,999	100.0%	104.1%	-3.9%	101.7%	102.3%	-0.6%
\$1,000,000 - \$1,499,999	98.1%	104.7%	-6.3%	101.9%	101.8%	0.1%
\$1,500,000 - 1,999,999	100.0%	103.5%	-3.4%	101.4%	100.0%	1.4%
\$2,000,000 - \$2,999,999	95.4%	100.0%	-4.6%	100.0%	98.8%	1.2%
\$3,000,000 and above	94.4%	92.5%	2.1%	97.8%	96.0%	1.9%
All Single-Family Homes	99.2%	103.1%	-3.8%	101.3%	101.3%	0.0%



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SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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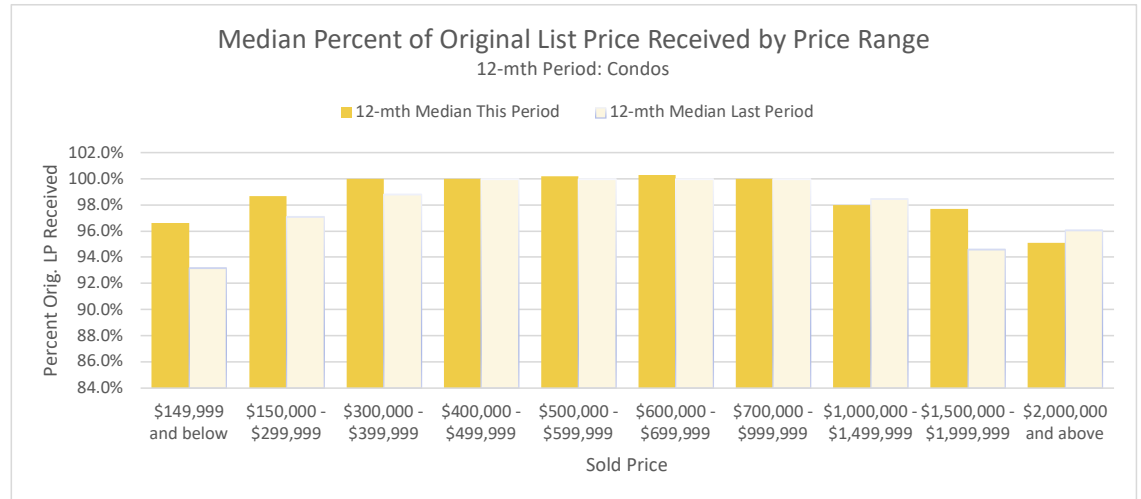
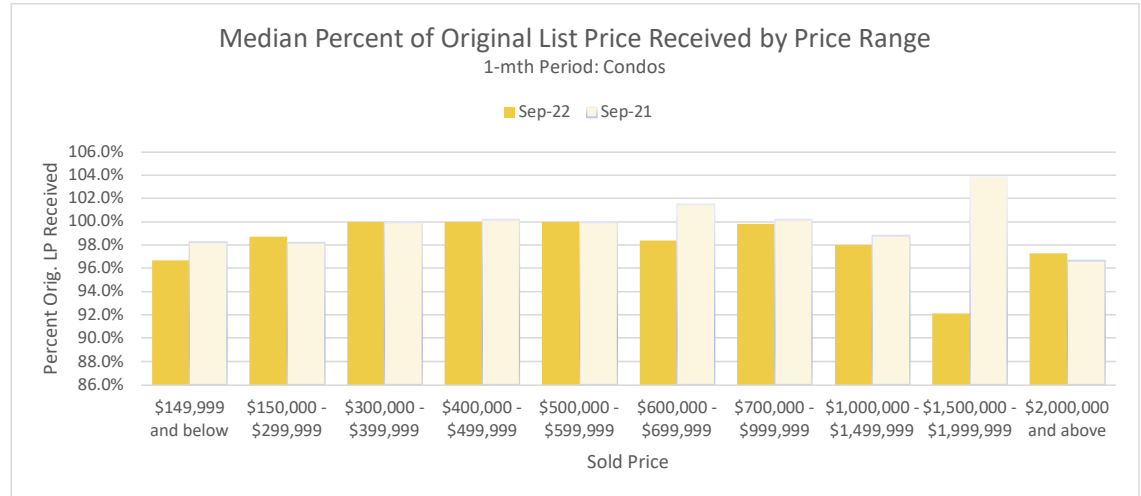
Median Percent of Original List Price Received by Price Range: Condos

September 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Condos	Sep-22	Sep-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	96.7%	98.3%	-1.6%	96.6%	93.2%	3.6%
\$150,000 - \$299,999	98.7%	98.2%	0.5%	98.7%	97.1%	1.6%
\$300,000 - \$399,999	100.0%	100.0%	0.0%	100.0%	98.8%	1.2%
\$400,000 - \$499,999	100.0%	100.2%	-0.2%	100.0%	100.0%	0.0%
\$500,000 - \$599,999	100.0%	100.0%	0.0%	100.2%	100.0%	0.2%
\$600,000 - \$699,999	98.4%	101.5%	-3.1%	100.3%	100.0%	0.3%
\$700,000 - \$999,999	99.8%	100.2%	-0.4%	100.0%	100.0%	0.0%
\$1,000,000 - \$1,499,999	98.0%	98.8%	-0.8%	98.0%	98.5%	-0.5%
\$1,500,000 - \$1,999,999	92.1%	103.9%	-11.4%	97.7%	94.6%	3.3%
\$2,000,000 and above	97.3%	96.7%	0.6%	95.1%	96.1%	-1.0%
All Condos	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

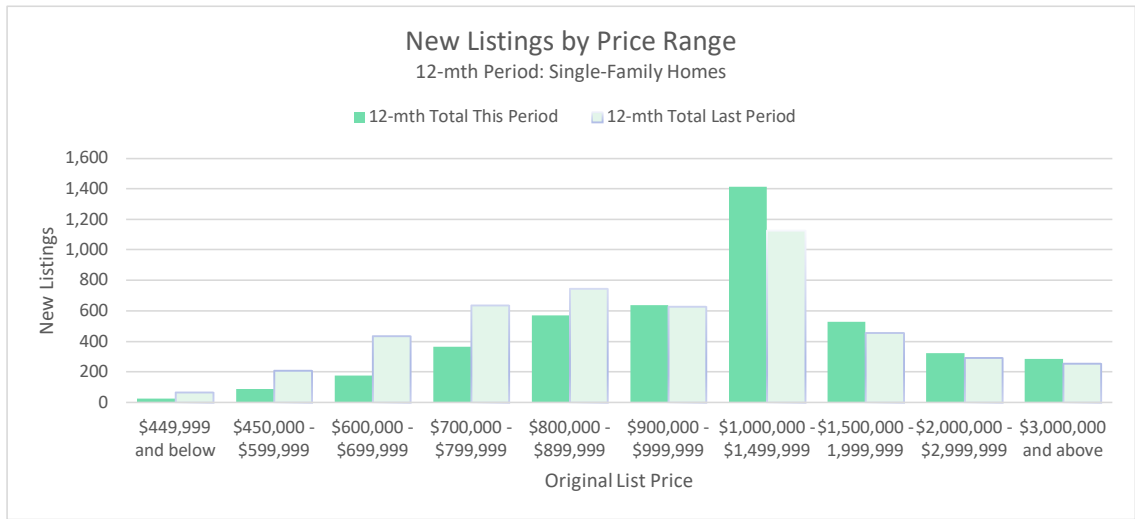
New Listings by Price Range: Single-Family Homes

September 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Single-Family Homes	Sep-22	Sep-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	1	4	-75.0%	26	69	-62.3%
\$450,000 - \$599,999	5	9	-44.4%	87	208	-58.2%
\$600,000 - \$699,999	11	22	-50.0%	176	434	-59.4%
\$700,000 - \$799,999	18	36	-50.0%	364	635	-42.7%
\$800,000 - \$899,999	35	60	-41.7%	572	746	-23.3%
\$900,000 - \$999,999	40	63	-36.5%	636	630	1.0%
\$1,000,000 - \$1,499,999	110	119	-7.6%	1,411	1,129	25.0%
\$1,500,000 - 1,999,999	41	44	-6.8%	529	459	15.3%
\$2,000,000 - \$2,999,999	23	32	-28.1%	322	294	9.5%
\$3,000,000 and above	20	23	-13.0%	286	257	11.3%
All Single-Family Homes	304	412	-26.2%	4,409	4,861	-9.3%



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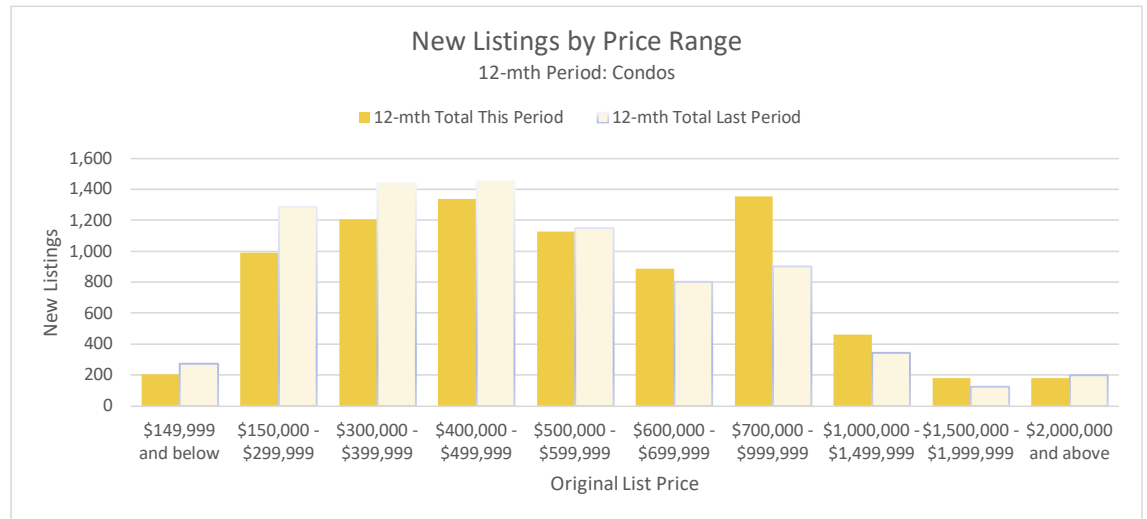
New Listings by Price Range: Condos

September 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Condos	Sep-22	Sep-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	17	12	41.7%	203	274	-25.9%
\$150,000 - \$299,999	64	111	-42.3%	991	1,288	-23.1%
\$300,000 - \$399,999	91	103	-11.7%	1,204	1,440	-16.4%
\$400,000 - \$499,999	101	150	-32.7%	1,337	1,454	-8.0%
\$500,000 - \$599,999	101	107	-5.6%	1,126	1,151	-2.2%
\$600,000 - \$699,999	68	86	-20.9%	885	802	10.3%
\$700,000 - \$999,999	92	100	-8.0%	1,354	905	49.6%
\$1,000,000 - \$1,499,999	38	31	22.6%	462	344	34.3%
\$1,500,000 - \$1,999,999	11	13	-15.4%	179	127	40.9%
\$2,000,000 and above	18	25	-28.0%	181	199	-9.0%
All Condos	601	738	-18.6%	7,922	7,984	-0.8%



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Pending Sales by Price Range: Single-Family Homes

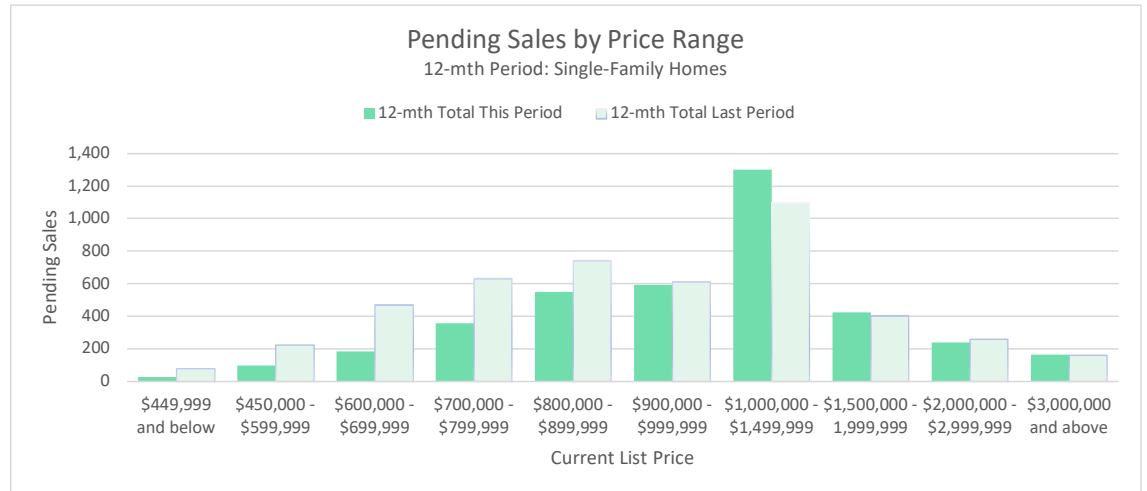
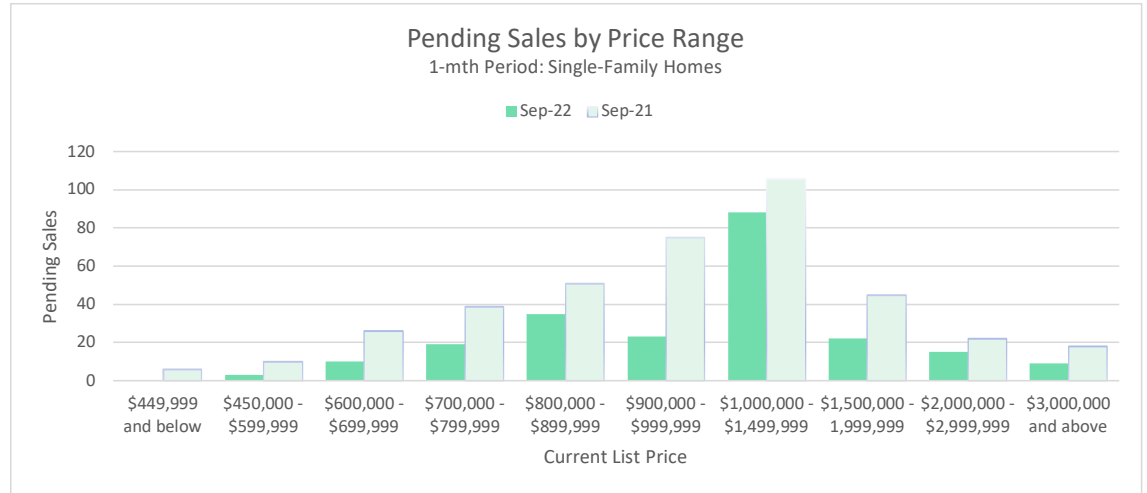
September 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Single-Family Homes	Sep-22	Sep-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	0	6	-100.0%	25	78	-67.9%
\$450,000 - \$599,999	3	10	-70.0%	96	223	-57.0%
\$600,000 - \$699,999	10	26	-61.5%	182	469	-61.2%
\$700,000 - \$799,999	19	39	-51.3%	355	633	-43.9%
\$800,000 - \$899,999	35	51	-31.4%	549	743	-26.1%
\$900,000 - \$999,999	23	75	-69.3%	594	613	-3.1%
\$1,000,000 - \$1,499,999	88	106	-17.0%	1,302	1,099	18.5%
\$1,500,000 - 1,999,999	22	45	-51.1%	423	404	4.7%
\$2,000,000 - \$2,999,999	15	22	-31.8%	238	259	-8.1%
\$3,000,000 and above	9	18	-50.0%	165	159	3.8%
All Single-Family Homes	224	398	-43.7%	3,929	4,680	-16.0%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Pending Sales by Price Range: Condos

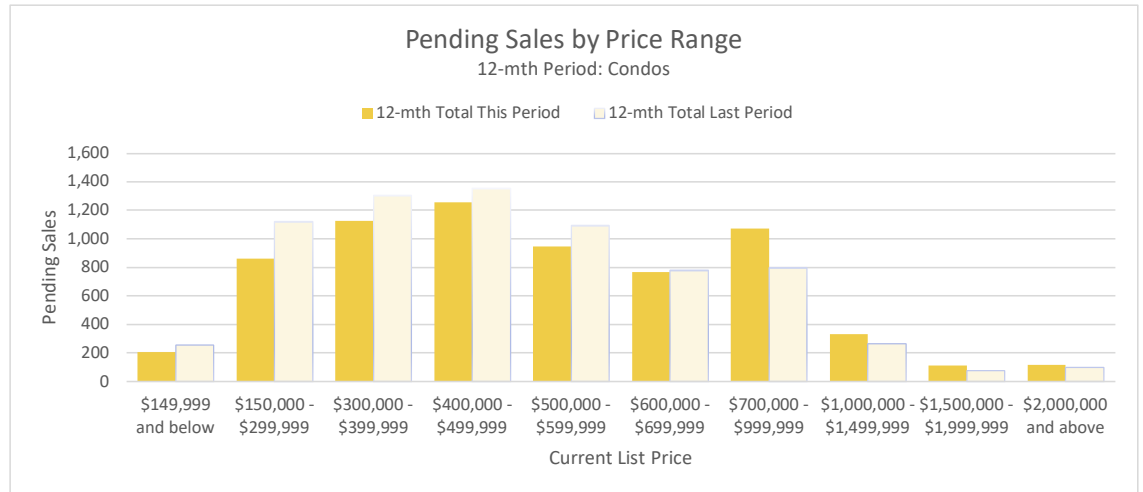
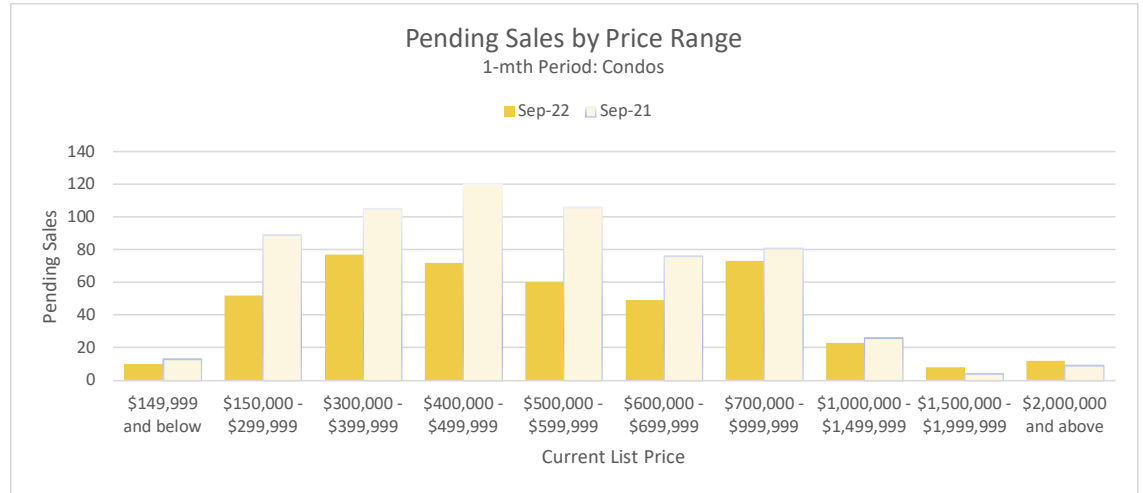
September 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Sep-22	Sep-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	10	13	-23.1%	205	255	-19.6%
\$150,000 - \$299,999	52	89	-41.6%	859	1,123	-23.5%
\$300,000 - \$399,999	77	105	-26.7%	1,124	1,304	-13.8%
\$400,000 - \$499,999	72	120	-40.0%	1,254	1,356	-7.5%
\$500,000 - \$599,999	60	106	-43.4%	946	1,096	-13.7%
\$600,000 - \$699,999	49	76	-35.5%	765	781	-2.0%
\$700,000 - \$999,999	73	81	-9.9%	1,070	800	33.8%
\$1,000,000 - \$1,499,999	23	26	-11.5%	330	264	25.0%
\$1,500,000 - \$1,999,999	8	4	100.0%	111	74	50.0%
\$2,000,000 and above	12	9	33.3%	118	97	21.6%
All Condos	436	629	-30.7%	6,782	7,150	-5.1%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



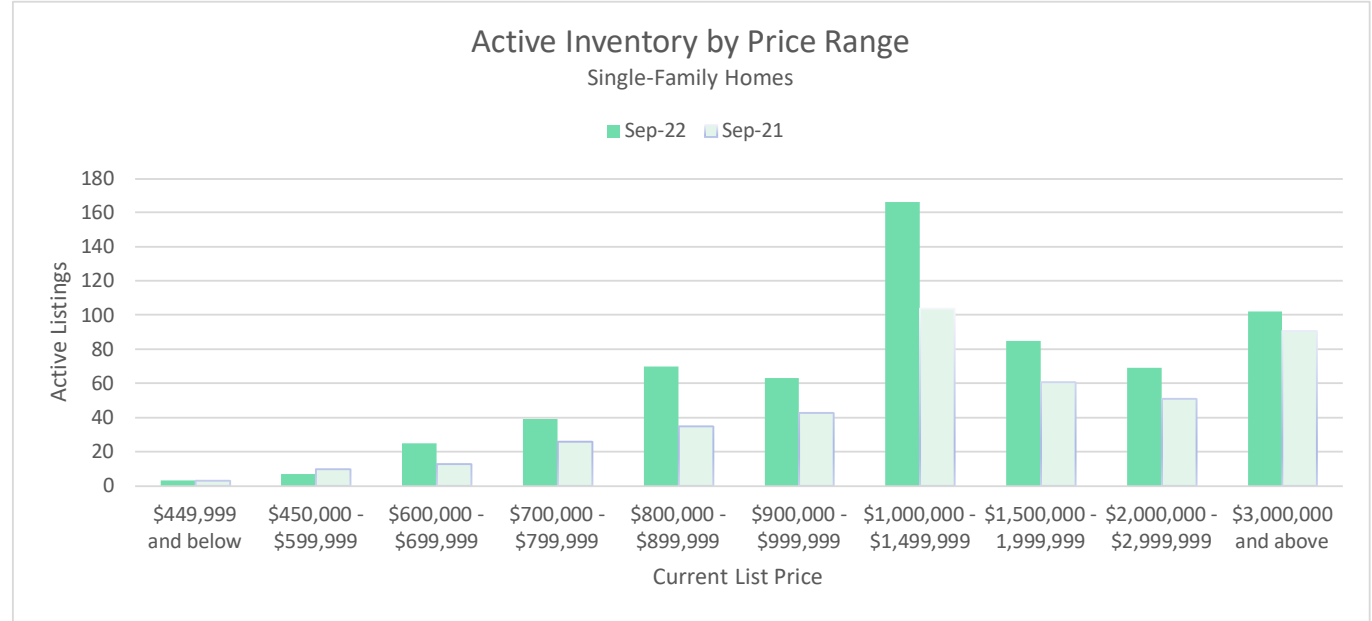
Active Inventory* by Price Range: Single-Family Homes

September 2022

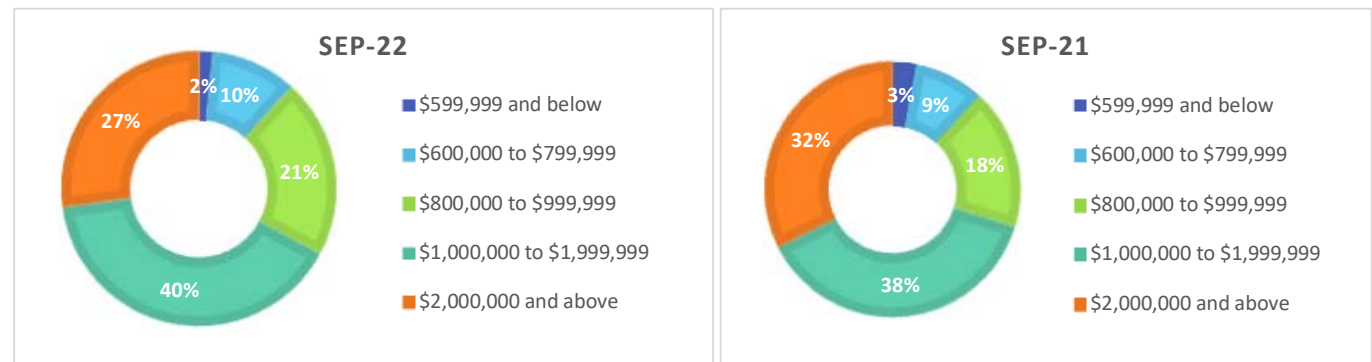
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Sep-22	Sep-21	YOY chg
\$449,999 and below	3	3	0.0%
\$450,000 - \$599,999	7	10	-30.0%
\$600,000 - \$699,999	25	13	92.3%
\$700,000 - \$799,999	39	26	50.0%
\$800,000 - \$899,999	70	35	100.0%
\$900,000 - \$999,999	63	43	46.5%
\$1,000,000 - \$1,499,999	166	104	59.6%
\$1,500,000 - 1,999,999	85	61	39.3%
\$2,000,000 - \$2,999,999	69	51	35.3%
\$3,000,000 and above	102	91	12.1%
All Single-Family Homes	629	437	43.9%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

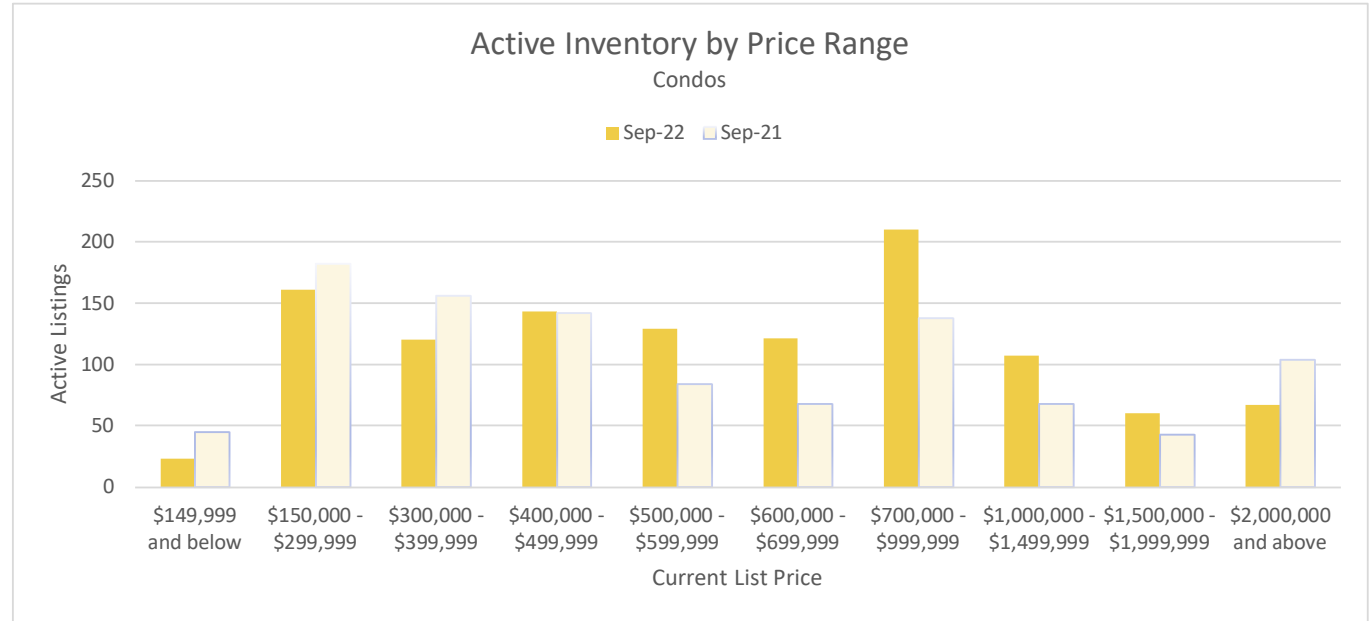
Active Inventory* by Price Range: Condos

September 2022

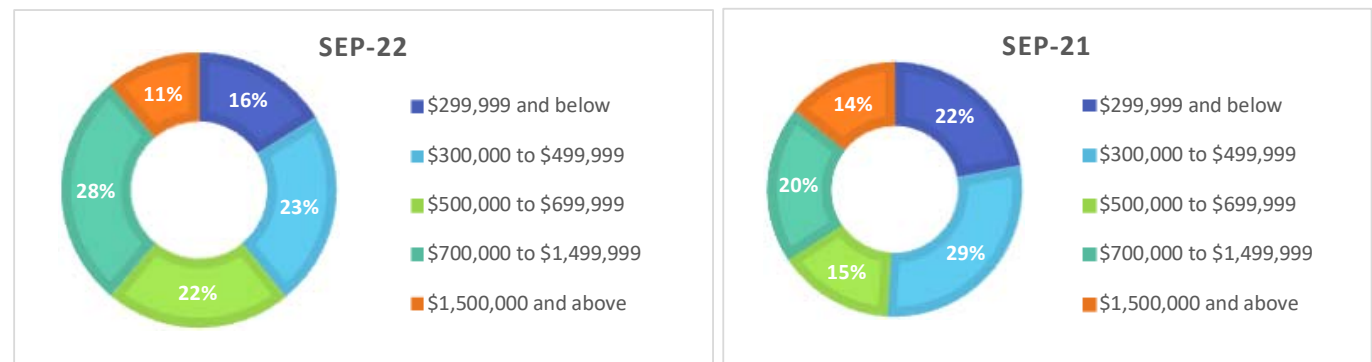
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Sep-22	Sep-21	YOY chg
\$149,999 and below	23	45	-48.9%
\$150,000 - \$299,999	161	182	-11.5%
\$300,000 - \$399,999	120	156	-23.1%
\$400,000 - \$499,999	143	142	0.7%
\$500,000 - \$599,999	129	84	53.6%
\$600,000 - \$699,999	121	68	77.9%
\$700,000 - \$999,999	210	138	52.2%
\$1,000,000 - \$1,499,999	107	68	57.4%
\$1,500,000 - \$1,999,999	60	43	39.5%
\$2,000,000 and above	67	104	-35.6%
All Condos	1,141	1,030	10.8%



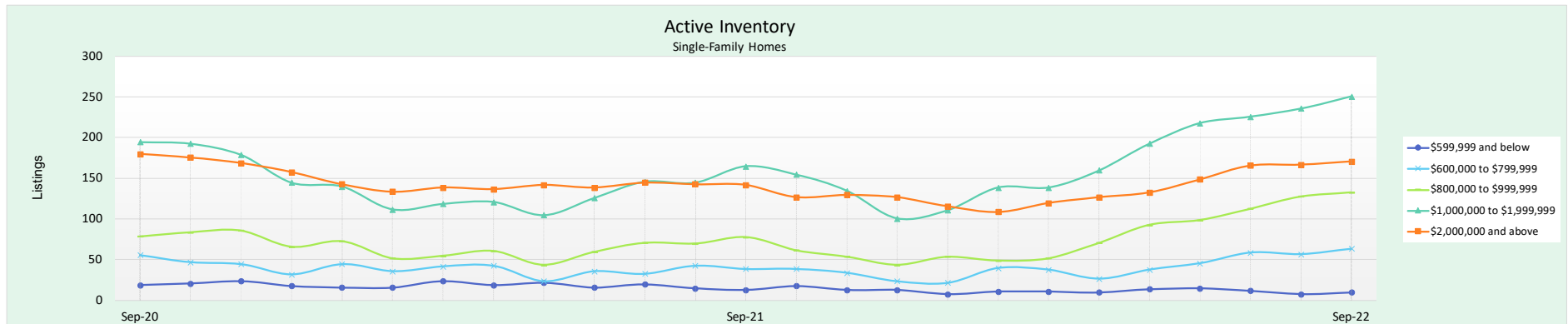
Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



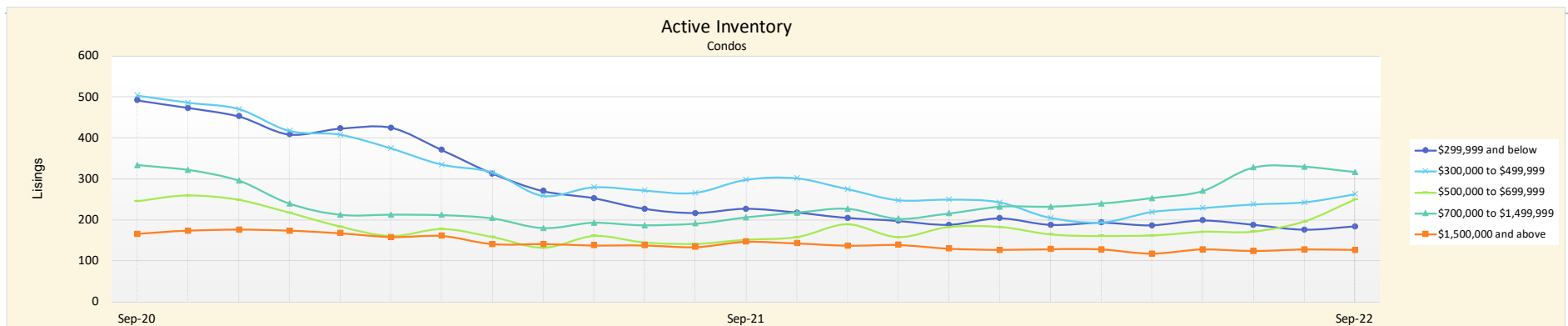
*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

September 2022
OAHU, HAWAII



Single-Family Homes	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21	N-21	D-21	J-22	F-22	M-22	A-22	M-22	J-22	J-22	A-22	S-22
\$599,999 and below	19	21	24	18	16	16	24	19	22	16	20	15	13	18	13	13	8	11	11	10	14	15	12	8	10
\$600,000 to \$799,999	56	47	45	32	45	36	42	43	24	36	33	43	39	39	34	24	22	40	38	27	38	46	59	57	64
\$800,000 to \$999,999	79	84	86	66	73	52	55	61	44	60	71	70	78	62	54	44	54	49	52	71	93	99	113	128	133
\$1,000,000 to \$1,999,999	195	193	179	145	140	112	119	121	105	126	146	145	165	155	135	101	111	139	139	160	193	218	226	236	251
\$2,000,000 and above	180	176	169	158	143	134	139	137	142	139	145	143	142	127	130	127	116	109	120	127	133	149	166	167	171
Total	529	521	503	419	417	350	379	381	337	377	415	416	437	401	366	309	311	348	360	395	471	527	576	596	629



Condos	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21	N-21	D-21	J-22	F-22	M-22	A-22	M-22	J-22	J-22	A-22	S-22
\$299,999 and below	492	473	453	409	423	425	371	313	271	253	227	217	227	218	205	198	188	204	188	194	187	199	188	176	184
\$300,000 to \$499,999	504	486	471	418	408	375	335	316	259	280	272	266	298	302	275	248	250	243	205	194	219	229	238	243	263
\$500,000 to \$699,999	246	260	249	218	184	161	178	159	132	161	145	142	152	158	189	158	183	183	165	161	162	171	172	196	250
\$700,000 to \$1,499,999	334	322	296	240	213	213	212	204	180	193	187	191	206	218	227	203	216	232	232	240	253	271	328	330	317
\$1,500,000 and above	166	174	176	174	168	158	161	141	141	138	138	134	147	143	137	139	130	127	129	128	118	128	124	128	127
Total	1,742	1,715	1,645	1,459	1,396	1,332	1,257	1,133	983	1,025	969	950	1,030	1,039	1,033	946	967	989	919	917	939	998	1,050	1,073	1,141

*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

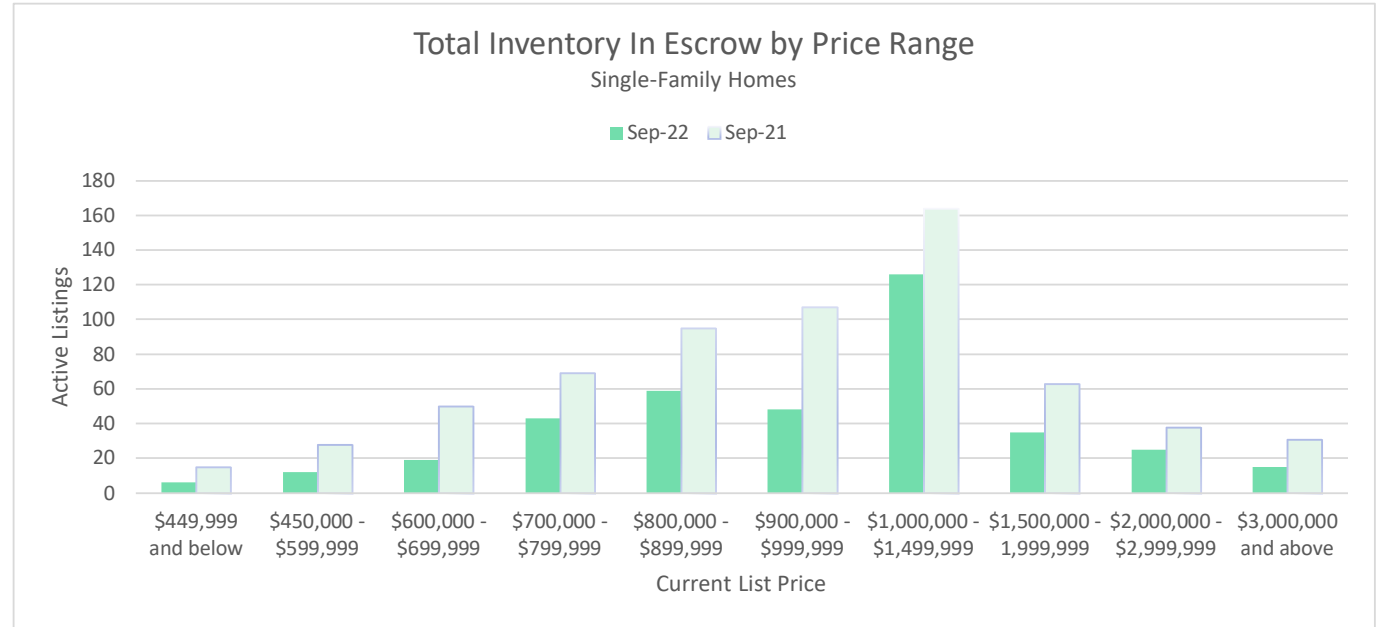
Total Inventory In Escrow* by Price Range: Single-Family Homes

September 2022

OAHU, HAWAII

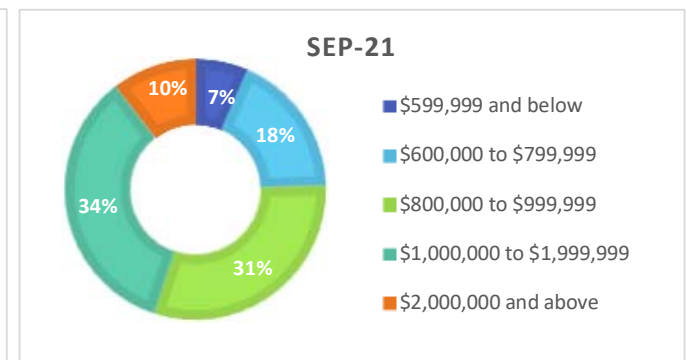
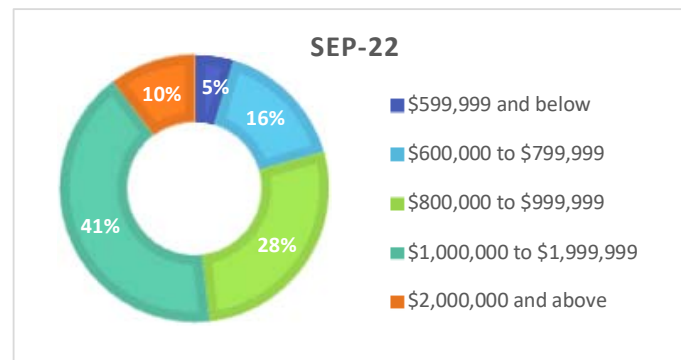
(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Sep-22	Sep-21	YOY chg
\$449,999 and below	6	15	-60.0%
\$450,000 - \$599,999	12	28	-57.1%
\$600,000 - \$699,999	19	50	-62.0%
\$700,000 - \$799,999	43	69	-37.7%
\$800,000 - \$899,999	59	95	-37.9%
\$900,000 - \$999,999	48	107	-55.1%
\$1,000,000 - \$1,499,999	126	164	-23.2%
\$1,500,000 - 1,999,999	35	63	-44.4%
\$2,000,000 - \$2,999,999	25	38	-34.2%
\$3,000,000 and above	15	31	-51.6%
All Single-Family Homes	388	660	-41.2%



Total Inventory In Escrow - Percent Share by Price Range

(portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

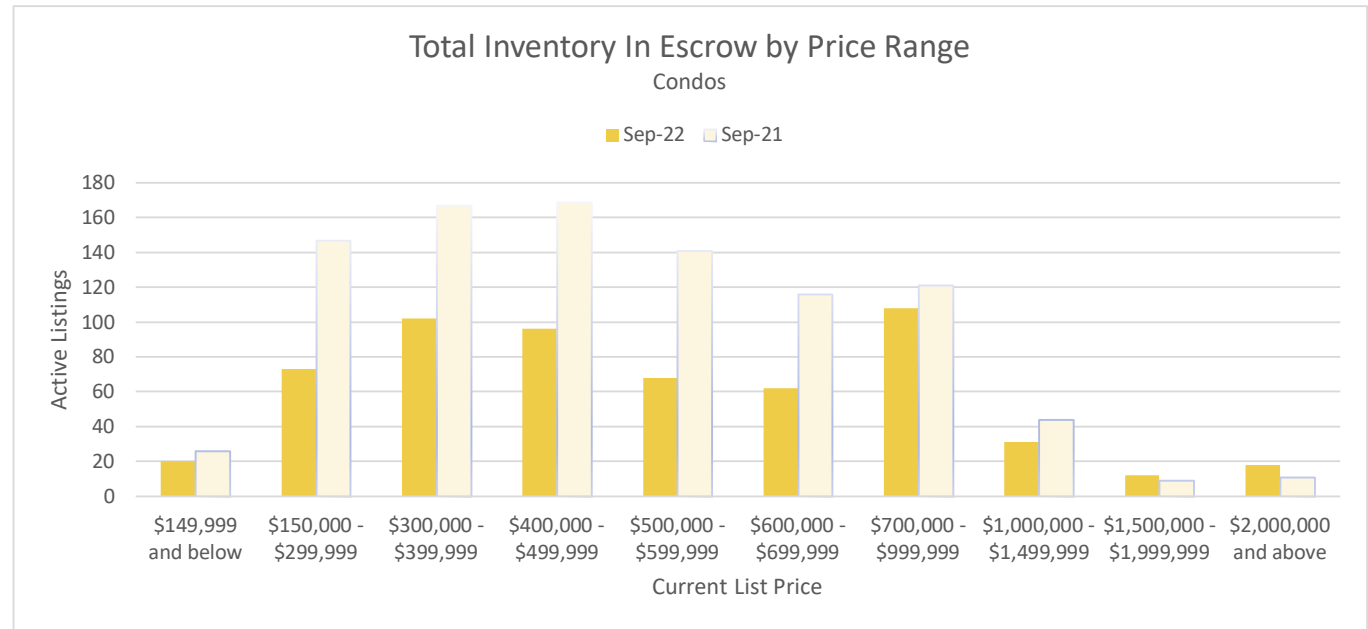
Total Inventory In Escrow* by Price Range: Condos

September 2022

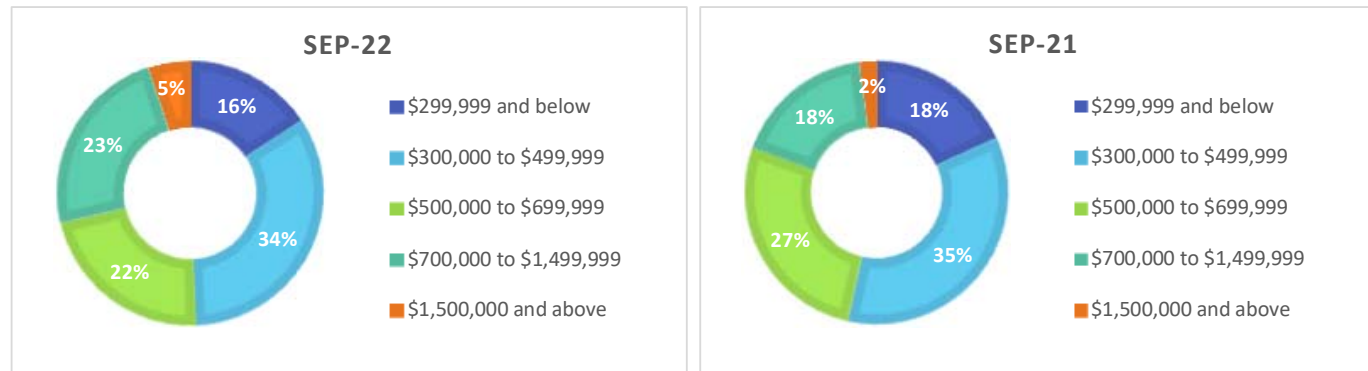
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Sep-22	Sep-21	YOY chg
\$149,999 and below	20	26	-23.1%
\$150,000 - \$299,999	73	147	-50.3%
\$300,000 - \$399,999	102	167	-38.9%
\$400,000 - \$499,999	96	169	-43.2%
\$500,000 - \$599,999	68	141	-51.8%
\$600,000 - \$699,999	62	116	-46.6%
\$700,000 - \$999,999	108	121	-10.7%
\$1,000,000 - \$1,499,999	31	44	-29.5%
\$1,500,000 - \$1,999,999	12	9	33.3%
\$2,000,000 and above	18	11	63.6%
All Condos	590	951	-38.0%



Total Inventory In Escrow - Percent Share by Price Range (portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

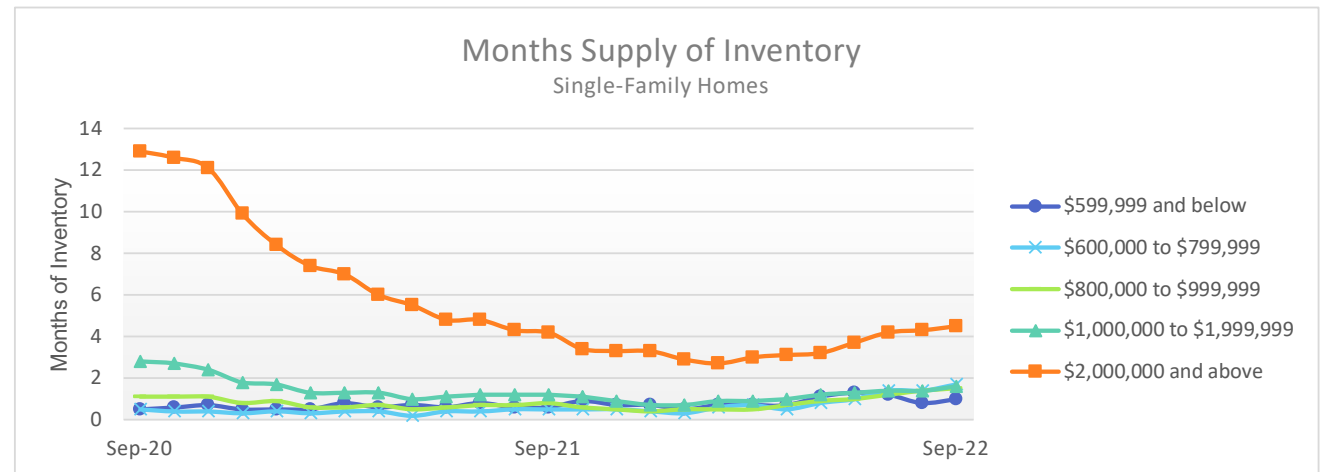
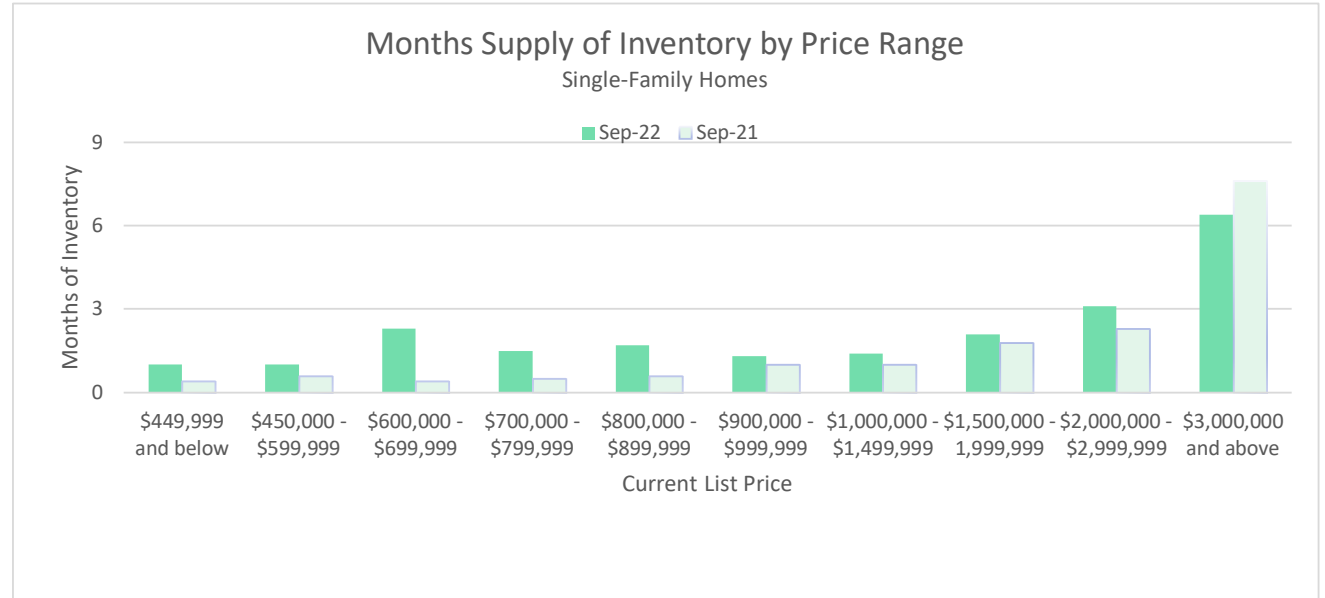
Months Supply of Active Inventory by Price Range: Single-Family Homes

September 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Sep-22	Sep-21	YOY chg
\$449,999 and below	1.0	0.4	150.0%
\$450,000 - \$599,999	1.0	0.6	66.7%
\$600,000 - \$699,999	2.3	0.4	475.0%
\$700,000 - \$799,999	1.5	0.5	200.0%
\$800,000 - \$899,999	1.7	0.6	183.3%
\$900,000 - \$999,999	1.3	1.0	30.0%
\$1,000,000 - \$1,499,999	1.4	1.0	40.0%
\$1,500,000 - 1,999,999	2.1	1.8	16.7%
\$2,000,000 - \$2,999,999	3.1	2.3	34.8%
\$3,000,000 and above	6.4	7.6	-15.8%
All Single-Family Homes	1.9	1.2	58.3%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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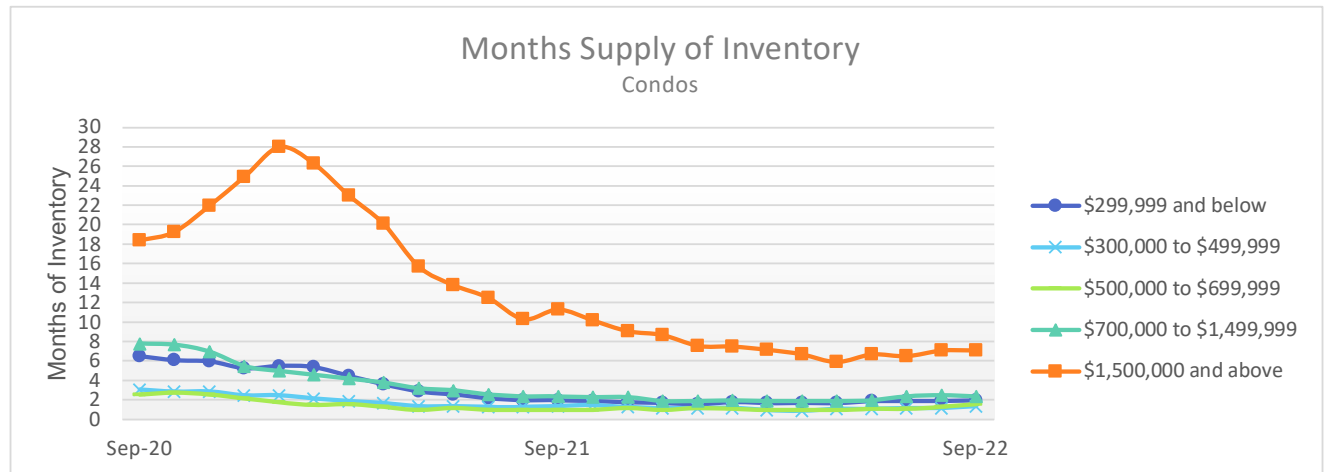
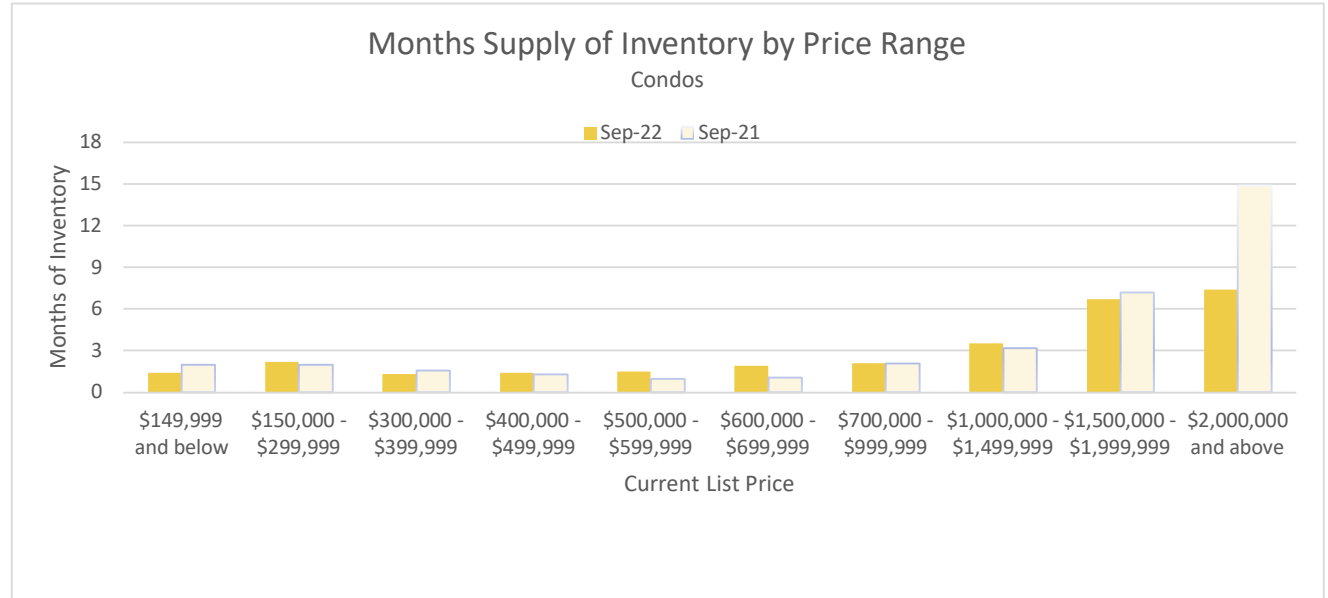
Months Supply of Active Inventory by Price Range: Condos

September 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Sep-22	Sep-21	YOY chg
\$149,999 and below	1.4	2.0	-30.0%
\$150,000 - \$299,999	2.2	2.0	10.0%
\$300,000 - \$399,999	1.3	1.6	-18.8%
\$400,000 - \$499,999	1.4	1.3	7.7%
\$500,000 - \$599,999	1.5	1.0	50.0%
\$600,000 - \$699,999	1.9	1.1	72.7%
\$700,000 - \$999,999	2.1	2.1	0.0%
\$1,000,000 - \$1,499,999	3.5	3.2	9.4%
\$1,500,000 - \$1,999,999	6.7	7.2	-6.9%
\$2,000,000 and above	7.4	14.9	-50.3%
All Condos	2.0	1.8	11.1%



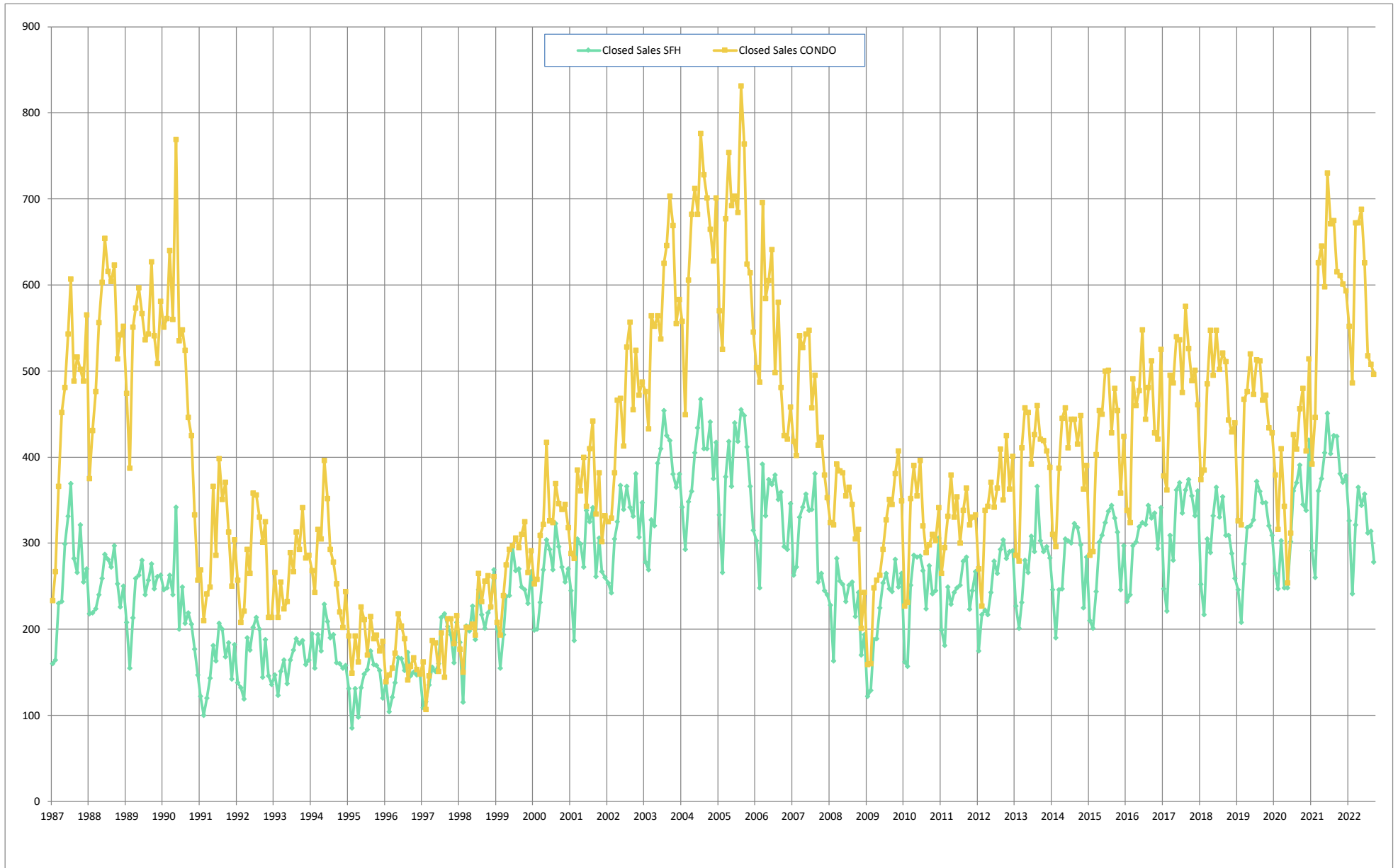
SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales

Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



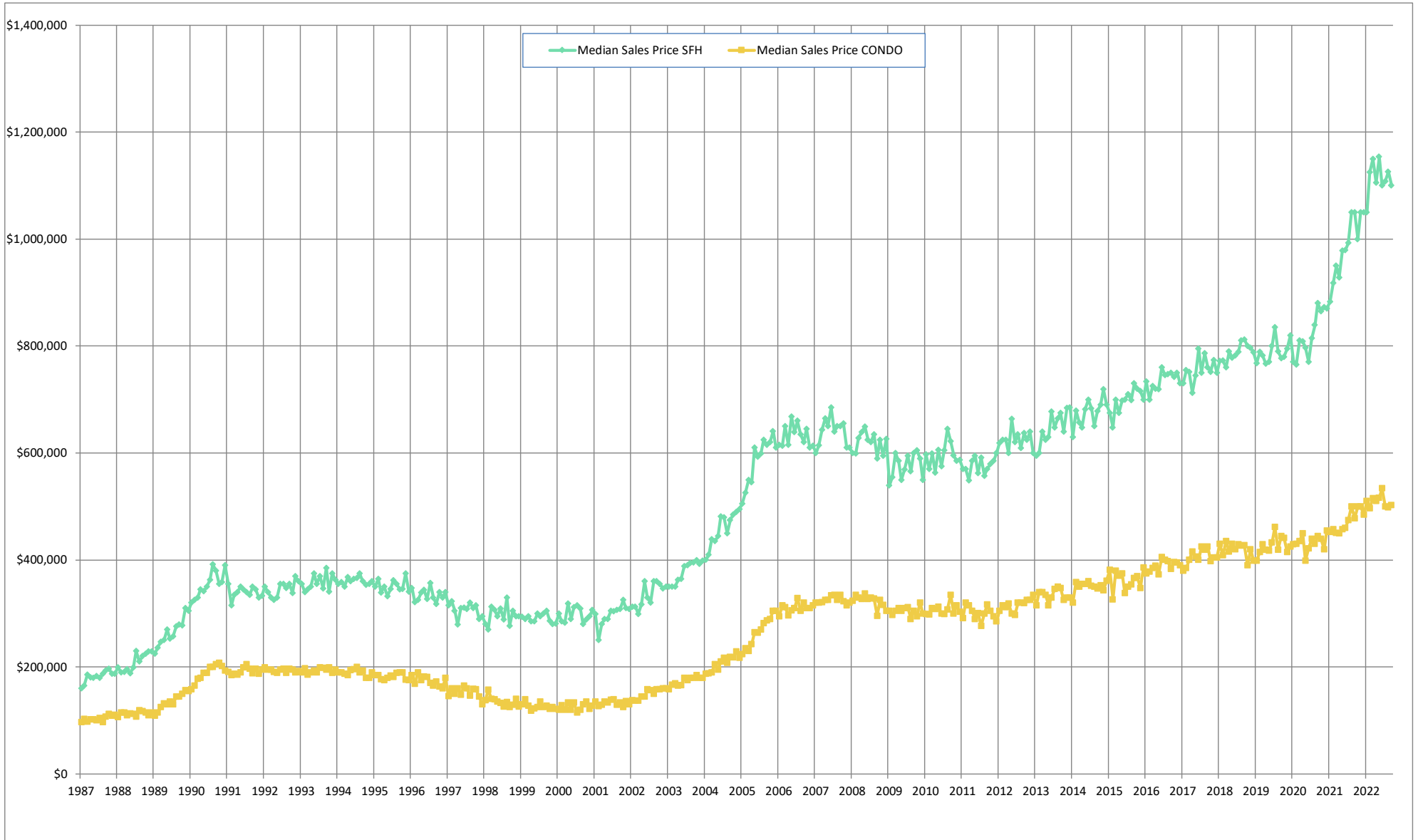
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Median Sales Price

Single-Family Homes and Condos

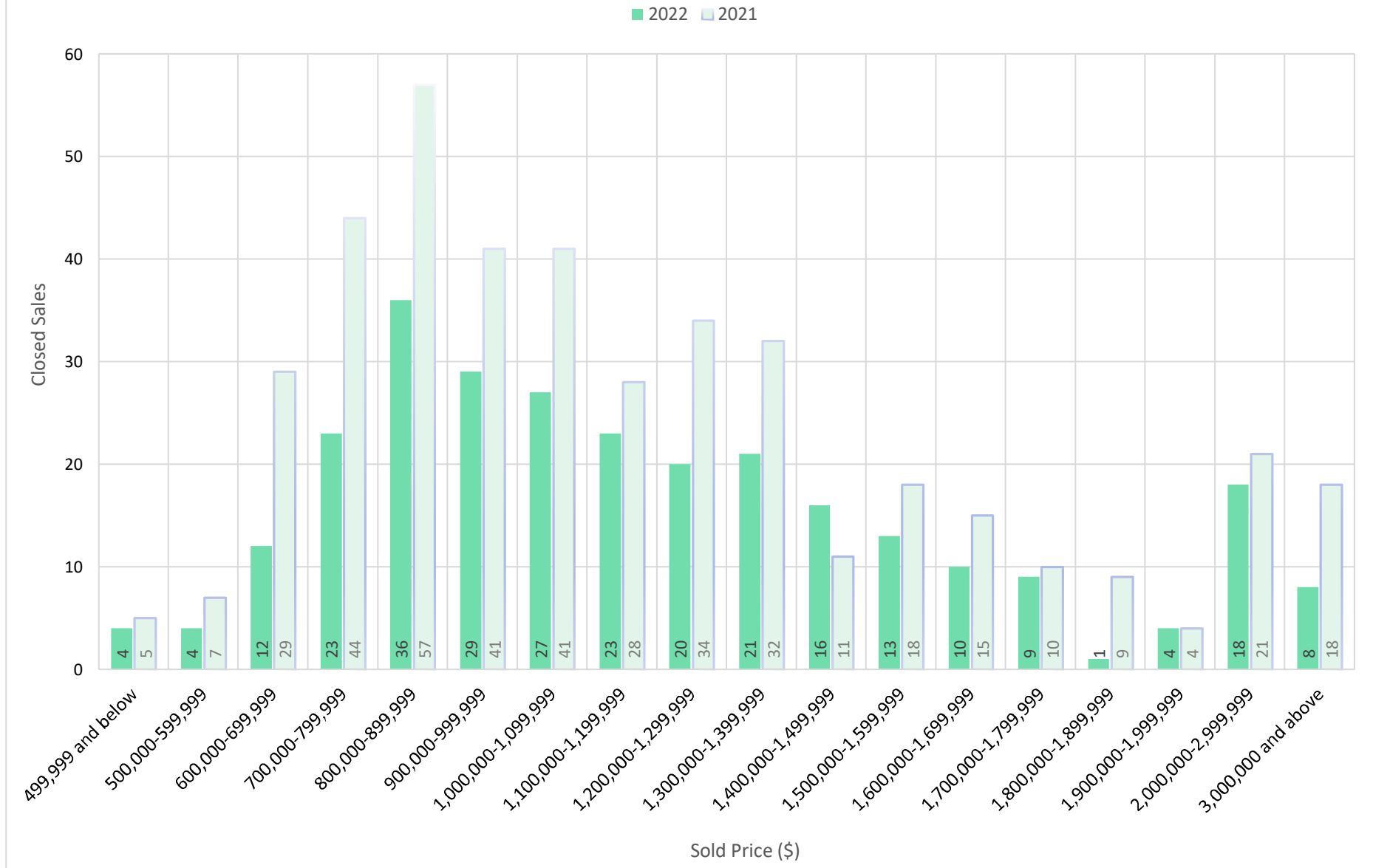
OAHU, HAWAII: Jan 1987 to the Present



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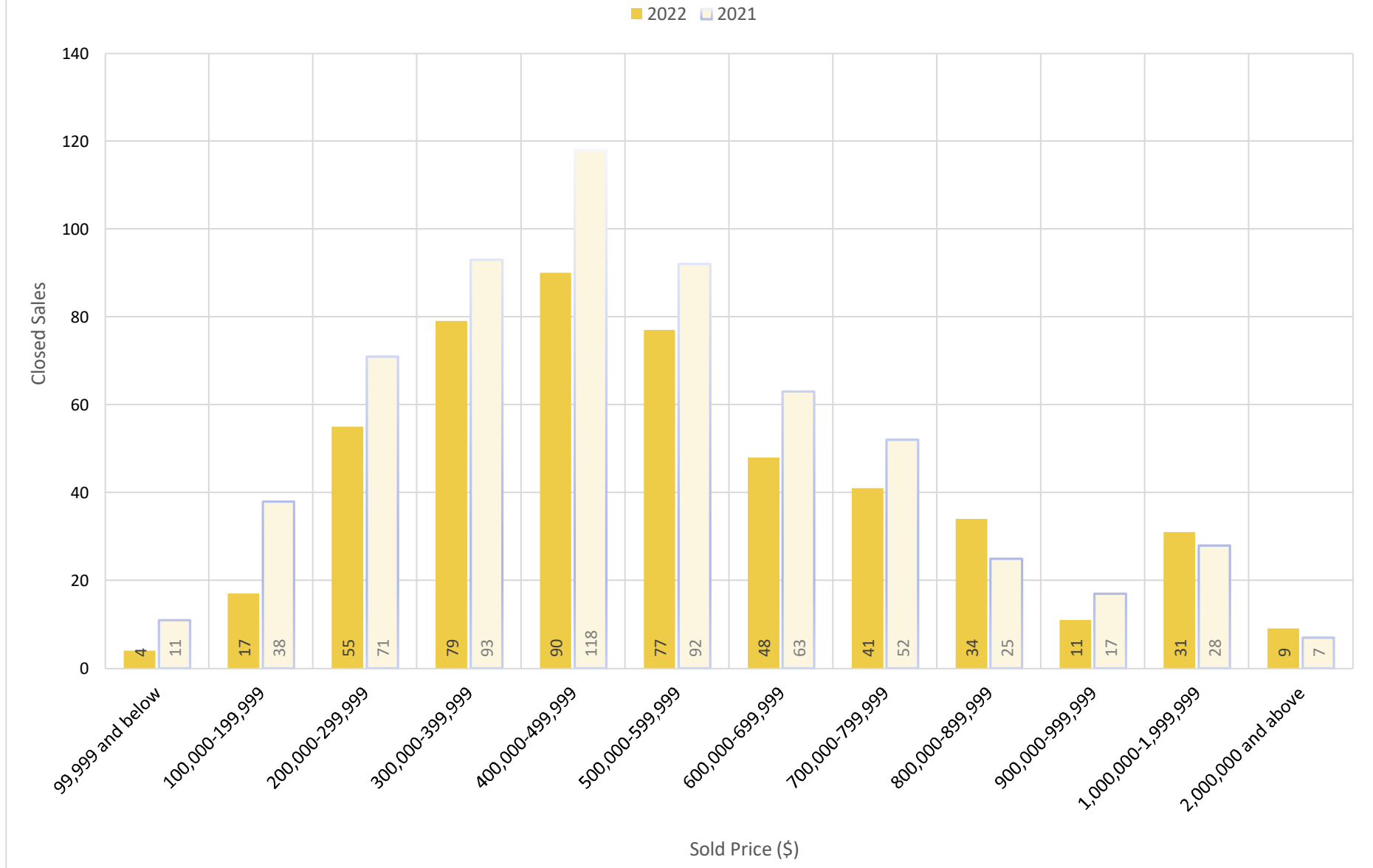
Single-Family Homes Sold September 2022 vs. September 2021



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Condos Sold September 2022 vs. September 2021



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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